

DAVID HAGAN, CEO, BOINGO WIRELESS

When David Hagan started Boingo Wireless, a small start-up, after launching the consumer business at Sprint Canada and growing it into a \$600 million business, Wi-Fi was just a concept. The new 802.11b standard was far from entering mass market, but Hagan knew Wi-Fi had potential and one day could be a global phenomenon. Fast forward 15+ years and today Hagan has propelled Boingo and the wireless industry sector as one of the most significant technical innovations of our time. From helping launch new and disruptive business models to working closely with his peers to advocate for and deploy innovative new technologies, Hagan represents one of the broadband sector's most influential executives whose leadership continues to take the industry to new heights.

As Boingo's CEO, Hagan's career milestones include launching Boingo Broadband from the ground up. He knew military bases were an underserved market for cable and broadband and spearheaded the acquisition of Endeka, a provider of Wi-Fi and IPTV, to bring these services to troops around the world. Today, Boingo Broadband services troops in the U.S. Marine Corps, U.S. Army and U.S. Air Force at more than 55 military bases around the world.

Before joining Boingo, Hagan served as CEO for FirstSource Corp. and as president and chief operating officer of Ticketmaster OnlineCitySearch. Hagan has more than 20 years of experience in senior management roles in the broadband and telecommunications industries in the United States and Canada. He holds an MBA from Baker University and a BS from the University of Kansas. Hagan also serves as the Consumer Technology Association's (CTA) Chairman of the Executive Board.

Dave Hagan, Boingo Wireless
Cablefax 100, 2018

