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Cablefax Daily...

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What the Industry Reads First

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Gordon Smith: 2017 Regulatory Forecast, Take on Wheeler Legacy

NAB CEO Gordon Smith believes the FCC, under new chmn Ajit Pai, will be good for the broadcasters, especially as the agency reviews numerous existing proceedings and as the broadcast industry enters the final stage of the spectrum incentive auction. Speaking on C-SPAN's "The Communicators" program, scheduled to air Saturday at 6:30pm ET, Smith said Pai is "one of the nicest people I have ever known... The guy understands the value of broadcasters...He is not just pro-broadcast, he is pro-localism. I am really thankful for his appointment." While previous chmn Tom Wheeler is "a very bright man," the FCC under his chairmanship was "highly regulatory," Smith said. The intention may have been good, but a lot of Wheeler's initiatives "don't make a lot of sense," he said, citing the extension of the ban of station joint sales agreements. While the FCC under Wheeler allowed major cable mergers such as Charter-Time Warner Cable to go through, it continued to consider common ownership of 2 TV stations in the same market anticompetitive, which doesn't make sense, according to Smith. Luckily, "all three commissioners understand it (the ban) is a problem," Smith said. Pai launched a rulemaking process for ATSC 3.0 rollout. The latest broadcast standard "holds enormous promises for consumers," given its ability to enable data casting, better picture quality, immersive sound and internet interoperability, Smith said, saying the standard is especially important as video consumption on mobile devices continues to increase. The technology also is important for public safety. "It's no mystery that when you do streaming, you get traffic jams. Broadcasting has no such limitation. It's the most efficient transport of video. If there is an emergency in the middle of the night, 3.0 will allow broadcast stations to 'wake up' your device" and alert consumers, he said. While Smith is glad the spectrum incentive auction is about the close, he sees repacking of the 84 MHz of spectrum, which involves 1100 TV towers across the country, as a big challenge. He hopes the \$1.7bln set aside for repacking cost is enough and that there will be minimal disruption to viewers. "But that's a big hope," he said. Another challenge is the time allowed for repack. The 39-month repack clock is set to start after March 30 and based on current rules, if repositioning wasn't done within the timeframe, stations would go dark. "I don't think it's politically sustainable," Smith



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said. Pai and fellow GOP commissioner *Michael O'Rielly* have said publicly it's unlikely they will enforce the rules. "We hope to be given some elbow room" given the variety of factors needed to be considered during the repacking process, Smith said. "It's a huge job" and it makes the DTV transition "look like a Sunday school lesson by comparison," he said. The good news, he said, is there's bipartisan political support to extend the timeline because legislators don't want their local stations to go dark.

Markey on Merger: Sen Ed Markey (D-MA), member of the Commerce Committee, said he plans to continue his investigation and seek input on the \$85bln AT&T-Time Warner deal. Markey called on the DOJ and the FCC last year to carefully review the acquisition. "It's not surprising that AT&T would claim the proposed deal benefits consumers, but we need an objective review from the Justice Department and the FCC to truly evaluate how merging two massive companies into one behemoth will benefit my constituents and consumers from coast to coast," Markey said. AT&T and Time Warner offered a public interest statement to lawmakers including Markey, citing the benefits of the deal that include expansion of broadband, better services and prices for consumers, among others. The companies aren't filing with the FCC as they don't plan to transfer any of Time Warner's FCC licenses to AT&T once the deal closes.

Liberty Global 4Q: Liberty Global plans to continue to expand its bundles with 4G offerings and the addition of new content and functionality, including the launch of **Netflix** across its footprint, the company said in its 4Q earnings release late Thurs. The company will also expand the deployment of new products like its 4K cloud-based set-top and its WiFi Connect Box. In addition, the company will start field trials of the DOC-SIS 3.1 technology in late 2017. Net income in the quarter was \$2.24bln, versus a net loss of \$284mln in the year-ago quarter.

Zombie Ratings: AMC's "The Walking Dead" returned Sunday night for the 2nd half of its 7th season with 15.9mln total viewers, 9.9mln adults 18-49 and 10mln adults 25-54 in **Nielsen** live+3 ratings. Total viewers were up 5% from December, adults 18-49 increased 3% and adults 25-54 increased 5%. Live after show "Talking Dead" returned with 5.6mln total viewers, 3.2mln adults 18-49 and 3.4mln adults 25-54 in Nielsen live+3 ratings.

<u>Power of Cloud</u>: Liberty Global subsidy VTR, the largest cable operator in Chile, reported that its VOD platform saw a 138% YOY increase in the number of views since it was implemented in October. In addition, the number of customers accessing the platform grew 11%, while views per sub grew 83%. The new service is delivered from a cloud-based browser to the set-tops of more than 95% of VTR subs with digital TV. VTR partnered with **ActiveVideo** in the virtualization functionalities of cloud-based set-tops.

<u>Showtime Sports Streaming:</u> Showtime Sports will live-stream the first ever boxing event on Twitter Saturday, featuring four-division world champion *Adrien Broner* vs *Adrian Granados*. The collaboration with Twitter is an extension of the Showtime Free Preview Weekend during which the net will be available to more than 73mln TV HHs nationwide from Friday through Monday. Twitter's live stream will be available for free to logged-in and logged-out users on Twitter and connected devices in the US and Canada.

<u>SCTE Foundation Grants</u>: SCTE and the SCTE Foundation are accepting applications for 2017 SCTE Foundation grants to be awarded to FIRST Robotic teams that are associated with and nominated by SCTE members. In conjunction with National Engineers Week (EWeek) Feb 19-25, SCTE and the SCTE Foundation are encouraging high school robotics clubs and groups whose membership includes at least one son or daughter of a current SCTE/ISBE member to apply for grants of \$2,500 each. Four grants, one per quarter, will be awarded this year.

<u>Cartoon Network-NBA</u>: Cartoon Network and NBA joined forces as 17 local New Orleans students graduated from Big Class/826 National's Code Your Story 3-day mini camp. Coinciding with the 2017 NBA All-Star Weekend, the program inspired students to develop their storytelling abilities through creative coding and culminated with a special school celebration featuring guests *Tim Frazier* (New Orleans Pelicans), *Ruth Riley* (San Antonio Stars) and *Greg Cipes* (Teen Titans Go!) plus executives from Cartoon Network and the NBA.

Cablefax Week in Review

Company	Ticker	2/17	1-Week	YTD		
Company	HORCI					
Close % Chg % Chg						
BROADCASTERS/DBS/MN DISH:		00.00	0.050/	0.000/		
ENTRAVISION: GRAY TELEVISION:						
NEXSTAR:						
SINCLAIR: TEGNA:						
I EGNA	I GNA	24.37	3.00%	(4.51%)		
MSOS						
CABLE ONE:	CABO	635 69	(0.37%)	46 59%		
CHARTER:						
COMCAST:						
GCI:						
LIBERTY BROADBAND						
LIBERTY GLOBAL:						
SHAW COMM:						
SHENTEL:						
OTILITIEL		20.00	4.00 /0	(02.0470)		
PROGRAMMING						
21ST CENTURY FOX:.	FOXA	30.35	1.54%	11.75%		
AMC NETWORKS:						
CBS:						
DISCOVERY:						
DISNEY:						
GRUPO TELEVISA:						
HSN:						
MSG NETWORKS:						
SCRIPPS INT:						
TIME WARNER:	TWX	96.48	(0.08%)	49.19%		
VIACOM:						
WWE:						
TECHNOLOGY						
ADDVANTAGE:						
AMDOCS:						
AMPHENOL:						
APPLE:						
ARRIS GROUP:						
AVID TECH:						
BLNDER TONGUE:						
CISCO:						
COMMSCOPE:						
CONCURRENT:						
CONVERGYS:						
CSG SYSTEMS:						
ECHOSTAR:						
GOOGLE:						
HARMONIC:						
INTEL:	INTC	36.48	3.23%	5.89%		
INTERACTIVE CORP:.						
LEVEL 3:						
MICROSOFT:						
NETFLIX:						
NIELSEN:	NLSN	45.08	1.71%	(3.26%)		
SEACHANGE:	SEAC	2.49	(0.4%)	(63.06%)		
SONY:	SNE	31.34	(1.35%)	27.35%		
SPRINT NEXTEL:						
SYNACOR:	SYNC	3.15	5.00%	80.00%		

Company	Ticker	2/17 Close	1-Week % Chg	
		CIUSE	∕o Ciig	∕₀Ciig
UNIVERSAL ELEC:	UEIC	72.65	16.05%	41.48%
VONAGE:	VG	6.19	(11.06%)	7.84%
YAHOO:	YHOO	45.10	0.16%	35.60%
TELCOS				
	_	44.40	0.040/	00 550/
AT&T:				
CENTURYLINK:	CTL	24.28	(0.86%)	(3.5%)
FRONTIER:	FTR	3.29	(0.9%)	.(29.55%)
TDS:	TDS	31.93	4.24%	23.33%
VERIZON:				
MADVET INDICEC				
MARKET INDICES				
DOW:				
NASDAQ:	IXIC	5838.58	1.82%	16.60%
S&P 500:	GSPC	2351.16	1.51%	15.03%

WINNERS & LOSERS

1412 MEEK, 2 210CK LKICE MINNERS		
COMPANY	CLOSE	1-WK CH
1. UNIVERSAL ELEC:	72.65	. 16.05%
2. CISCO:	33.72	7.01%
3. AVID TECH:	5.87	5.96%
4. HARMONIC:	5.70	5.56%
5. SYNACOR:	3.15	5.00%
THIS WEEK'S STOCK PRICE LOSERS COMPANY	CI USE	1-WK CH
CUNIFANI	GLUGE	I-WK GN

OUMI ANT	OLOOL	I-WK U
1. VONAGE:	6.19(11	1.06%)
2. ADDVANTAGE:		
3. CONCURRENT:	4.90(3	3.73%)
4. GCI:	19.88(3	3.64%)
5. MSG NETWORKS:	21.40(2	2.95%)
	•	



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