4 Pages Today

# Cablefax Daily

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What the Industry Reads First

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#### Set-Top Proposal: FTC Wants In, Comments Pour In

It's war! From holding media briefings earlier in the week attacking the legal aspects of the FCC's settop proposal to a few hundred pages of comments filed the initial deadline of Fri, cable wasn't shy about expressing its displeasure of the agency's plan to open up the market for third party vendors. And joining in the fight is the FTC. If the FCC proceeds with the proposal, the final rule would mandate that MVPDs provide data access only to third-party set-top vendors that have certified compliance with privacy regulations applied to cable and satellite companies, Jessica Rich, dir of the agency's Consumer Protection Bureau, said in a filing. "I encourage the FCC to require that cable and satellite companies limit access only to those third-party set-top box manufacturers that also have made public promises about these certifications to consumers, so that the FTC can provide an effective enforcement backstop," she said. And requiring third-party set-top box manufacturers to promise that they will comply with cable and satellite statutory privacy provisions will be effective only if such promises are enforceable, she wrote. The FTC can enforce manufacturers' promises by using its Section 5 authority to prohibit deceptive practices. Earlier in the week, Comcast announced its Xfinity Partnership Program, which was used by NCTA and itself as evidence that the set-top market is competitive and requires no government intervention. FCC wasn't impressed, calling the program "a proprietary, Comcast-controlled user interface" and one that "seems to allow only Comcast content on different devices." The back-and-forth continued Fri. In a blog post, Comcast senior evp and chief diversity officer David Cohen said it was "disappointing to see the FCC dismiss our announcements this week and incorrectly characterize them... The Commission is wrong that our new Xfinity TV Partner App with Samsung and Roku would 'only allow Comcast content on different devices.' Whether on a Roku or on a Samsung TV, all the apps that consumers can currently use to access video content will still be available to them," Cohen wrote. He said consumers can access Xfinity TV content through the app on various retail devices and without having to lease a set-top. He noted that within 48 hours of the announcement on the partnership opportunity, Comcast received inquiries from some 30 companies interested in the program,



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### 2016 SALES HALL OF FAME



**Gabriel Berger** Vubiquity



**David Levy** Turner Broadcasting System



**Laure Nordholt** Time Warner Cable



Michelle Rice TV One

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**Affiliate Sales Person of the Year** (Below VP level)

**★Marc Lindenman**, Crown Media Family Networks (Hallmark Channel and Hallmark Movies & Mysteries)

**Sales Assistant of the Year** 

\* Amanda Frey, Viamedia

Sales Mentor of the Year

★ Ben Price, Discovery Communications

(VP and above)

★ Kate Mitchell, OWN: Oprah Winfrey Network

**Advertising Sales Person of the Year** (Below VP Level)

**★Sarah Crabbe**, Discovery Communications

**Regional Sales Person of the Year** (VP and Above)

★ Shawn Nicholson, INSP

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further proving that CE vendors want to offer these app-based solutions. "What the FCC is doing far exceeds its authority under the statute and ignores this marketplace progress," Cohen said. And the company had a lot more to say in its 164-page comments. In a nutshell, Comcast believes the proposed rules represent "some of the most expansive regulations" of MVPDs ever pursued. Instead of making sure navigation devices are commercially available, the FCC is forcing MVPDs to unbundle their service and "provide new Commission-mandated standardized Information Flows" for free to third parties so that the third parties can create their own separate, derivative services, Comcast said. That is "flatly inconsistent with the plain language, prior judicial and Commission interpretations, and legislative history of the statute," it said. While the Obama Administration has come out to endorse the FCC's proposal, it offers little evidence supporting its position, Comcast said. "It is puzzling that NTIA (the Administration's telecom arm) would recognize the significant issues raised by the Commission's proposal, and yet still plow ahead with its endorsement," the MSO said. More comments are expected after our deadline.

More on Set-top Comments: ACA said the proposed rules, once adopted, could force small cable providers to shut down or to raise customer rates significantly. "If the FCC unwisely moves forward, the agency has no justification to apply any of its rules to the systems of these smaller providers," pres/CEO Matthew Polka said. Content groups, including the American Federation of Musicians, the Copyright Alliance, CreativeFuture, Crossings TV, Directors Guild of America, Motion Picture Association of America and the National Music Publishers' Association, as well as individual creators, are set to raise their concerns about potential copyright violations in their filings. The US Chamber of Commerce is also set to join the fight opposing the proposal. On the other side are public interest groups like Public Knowledge. "The commission's proposal... allows for the creators of new apps and devices to market nationwide products based on open standards, instead of cutting MVPD by MVPD deals... The apps that MVPDs support now generally give viewers an incomplete and limited programming selection, offer a fragmented and often confusing user experience, and are available only on devices the MVPD has decided to support," the group said.

<u>Diversity 50</u>: AT&T ranked fourth on **DiversityInc**'s annual list of the Top 50 companies for diversity. That's up 3 spots from last year's ranking. Other familiar names in the rankings include **Cox Comm** (18), **Comcast NBCU** (29), **Time Warner** (37), **The Walt Disney Company** (38) and **Nielsen** (41). More than 1800 companies participated in the 2016 survey, with each receiving a free report card assessing their performance against competitors.

**Research:** Connected TVs are on the rise, with **Leichtman Research** reporting that 65% of US TV homes have at least 1 set connected to the Internet via a video game system, smart TV, Blu-ray player or standalone device (such as **Roku** or **Chromecast**). That figure is up from 44% in 2013 and 24% in 2010. And those who have one connected TV are likely to have another, with 74% having more than one device for a mean of 3.3 per connected TV household. Something to note as the **FCC** embarks on its set-top box rule-making: subs don't seem to hate them. 44% with a box disagreed with the statement that a pay TV HD box is a waste of money (20% agreed); 42% with a box agree that set-tops from pay TV companies provide features that add value to the TV service (16% disagree); and 68% with 3 or more MVPD-provided set-tops are very satisfied with their pay TV provider.

**Programming:** Fans of motorcycles and/or "The Walking Dead" actor *Norman Reedus* have a new show to launch June 12. "Ride with Norman Reedus" will premiere on **AMC** at 10pm, featuring the actor exploring the country on his bike.

<u>Publisher's Note</u>: Just a friendly reminder that the best ad positions are quickly selling out for special extended issues of *Cablefax Daily* at INTX May 16-18. Three daily issues, along with a special pre-show issue, will fully cover the industry's annual confab from top to bottom. Do you really want to wake up one morning of the show and find that your competitors snagged the best spots. Contact *Rich Hauptner* (rhauptner@accessintel.com), *Olivia Murray* (omurray@accessintel.com) or *Jo Ben-Atar* (jbenatar@accessintel.com) to ensure you're not left out this year. And see you in Boston!

#### **Cablefax Week in Review**

Company	Ticker	4/22	1-Week	YTD			
оориу		Close	% Chg	%Chg			
BROADCASTERS/DBS	BROADCASTERS/DBS/MMDS						
DISH:		49.76	11.49%	(12.98%)			
ENTRAVISION:							
GRAY TELEVISION:							
MEDIA GENERAL:							
NEXSTAR:	NXST	50.85	7.66%	(13.37%)			
SINCLAIR:							
TEGNA:							
MSOS							
CABLE ONE:	CARO	458 O2	0.08%	5 62%			
CABLEVISION:							
CHARTER:							
COMCAST:							
GCI:	CNCMA	1724	(1.470) (1.20/)	6 459/			
LIBERTY BROADBAND	GNCNA	17.34	(1.2%)	7.00/			
LIBERTY GLOBAL:	LDTVA	20.41	(3.0%)	/10 20%			
SHAW COMM:							
SHENTEL:							
TIME WARNER CABLE	::IWC	201.45	(1.94%)	8.55%			
PROGRAMMING							
21ST CENTURY FOX:							
AMC NETWORKS:							
CBS:							
CROWN:							
DISCOVERY:							
DISNEY:							
GRUPO TELEVISA:							
HSN:							
LIONSGATE:							
MSG NETWORKS:							
SCRIPPS INT:							
STARZ:							
TIME WARNER:							
VIACOM:							
WWE:	WWE	16.85	3.12%	(5.55%)			
TECHNOLOGY							
ADDVANTAGE:	AEY	1.76	(5.38%)	(2.76%)			
AMDOCS:	DOX	56.59	(3.59%)	3.70%			
AMPHENOL:							
APPLE:	AAPL	105.68	(3.8%)	0.40%			
ARRIS GROUP:							
AVID TECH:							
BLNDER TONGUE:							
CISCO:							
COMMSCOPE:							
CONCURRENT:	CCUR	6 17	(1 12%)	24 65%			
CONVERGYS:	CVG	26.86	(2.58%)	7 91%			
CSG SYSTEMS:							
ECHOSTAR:							
GOOGLE:							
HARMONIC:							
INTEL:							
INTERACTIVE CORP:							
LEVEL 3:							
MICROSOFT:							
WIIOI 1000F I	ıvı Oı- I	31.70	(0.30%)	(0.07 70)			

Company	Ticker	4/22 Close	1-Week % Chg	
NETFLIX:	NFI X		•	•
NIELSEN:				
SEACHANGE:				
SONY:				
SPRINT NEXTEL:				
SYNACOR:	SYNC	1.38	(4.17%)	(21.14%)
TIVO:				
UNIVERSAL ELEC:				
VONAGE:				
YAHOO:	YHOO	37.48	2.66%	12.69%
TELCOS				
AT&T:	T	38.07	(1.07%)	10.64%
CENTURYLINK:	CTL	31.39	(2.7%)	24.76%
FRONTIER:	FTR	5.63	4.07%	20.56%
TDS:	TDS	29.90	(0.37%)	15.49%
VERIZON:	VZ	50.55	(1.56%)	9.37%
MARKET INDICES				
DOW:				
NASDAQ:				
S&P 500:	GSPC	2091.58	0.52%	2.33%

#### **WINNERS & LOSERS** THIS WEEK'S STOCK PRICE WINNERS

COMPANY	CLOSE	1-WK CI
1. VIACOM:	46.50	11.59%
2. DISH:	49.76	11.49%
3. HARMONIC:	3.61	9.06%
4. NEXSTAR:	50.85	7.66%
5. GRAY TELEVISION:	12.73	6.44%

THIS WEEK	'S STOCK	PRICE	LOSERS
COMPANY			

1. NETFLIX: 95.90 (14%)   2. MICROSOFT: 51.78 (6.95%)   3. ADDVANTAGE: 1.76 (5.38%)   4. GOOGLE: 718.77 (5.3%)   5. SYNACOR: 1.38 (4.17%)	
5. SYNACOR:	

Cablefax TV Innovation Summit

Thursday, Sept. 22 | New York City











1-WK CH

CLOSE