4 Pages Today

Cablefax Daily

Friday — December 11, 2015

What the Industry Reads First

Volume 26 / No. 238

Powell's Position: NCTA Chief Talks Net Neutrality, Set-tops

With the caveat that it's hazardous to read tealeaves, **NCTA** chief *Michael Powell* offered up his best guess for what will happen with the net neutrality case on which the DC Circuit heard oral arguments last week. "I think a likely result is a hodgepodge of wins and losses that will create a bit of a Swiss cheese regime, which is part of what I've been concerned about all along," Powell said in an interview for C-SPAN's "The Communicators" series. "It's not about spectacular victory or spectacular loss. It's whether the kind of coherent, holistic representation the government has made about how it's going to do this could actually stand up. It's my belief it won't stand up and will lead to more confusion and complexity." NCTA joined US Telecom, ACA, AT&T and others in challenging the FCC's Open Internet order, which reclassifies broadband as a Title II service. As former chmn of the FCC in 2001-2005, Powell said he was surprised to see the path net neutrality has taken. It was in voque in the late 1990s to "untangle a century's worth of communications regulation built around railroads and Ma Bell," he said, expressing disbelief at the govt returning to a 19th Century regulatory regime. In addition to Title II, the FCC order also faces challenges over extending the rules to mobile broadband, whether it violates First Amendment rights and even a petitioner claiming the rules don't go far enough. The 30-min interview, which will be available Fri afternoon at C-SPAN.org and on C-SPAN Sat at 6:30pm ET, also delved into the issue of opening up set-tops to competitors. Powell argued that the market is functioning really well, "if not explosively," and doesn't need govt intervention. "What's wrong with this market that we need the government to try to engineer yet another competitive environment?," the NCTA CEO asked, pointing to Netflix's success. "The second thing wrong is consumers don't want more boxes. If there's anything that Netflix and Hulu and Amazon Prime and other services are proving, it's that streaming has been an invention that has overtaken a lot of what people have relied on this box to do." For example, the need to record with DVR becomes less significant because customers can stream it, he said. Along those lines, NCTA has said the market is headed toward an app-driven approach that will eventually do away with the need for set-tops. "We're trying to get rid of boxes. It's a pain point. Consumers hate them," he said. Powell suggested that many of the proponents of a so-called AllVid policy are proponents because the boxes represent an opportunity to access an enormous amount of valuable, personal data around consumer viewing habits.



Call for Entries

Entry Deadline: Dec. 11 **Final Deadline:** Dec. 18

Cablefax's Digital Awards is the industry's top honor in the digital space, recognizing outstanding websites, digital initiatives, and people among programmers, operators, and industry professionals.

Enter At: www.cablefaxdigitalawards.com

New Categories Include:

Digital Team of the Year
Digital Executive of the Year
Digital Rookie of the Year
Social Media Marketer of the Year
Data Scientist/Researcher of the Year

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Lins to Lead CTAM: Vicki Lins, a familiar name in the industry, returns to cable in Jan to head up CTAM as pres/CEO. She fills the spot vacated by John Lansing in Sept when he left to become CEO of the Broadcasting Board of Governors. Lins was most recently evp/CMO for United Way and Clear Channel Outdoor. She previously led marketing at Comcast Spotlight and Canoe, pioneering VOD ad solutions. Howard Fischer Associates conducted the search for the new CTAM chief. Cox CMO and CTAM board chair Mark Greatrex told us there was a slate of excellent candidates, with Lins the board's top pick. "I think that's noteworthy that there were some very seasoned, very senior, very accomplished executives who wanted to lead CTAM. I was impressed by that," he said. Greatrex said Lins impressed with her background, which includes working with distributors and programmers as well as a non-profit. It also doesn't hurt to have a marketer leading the industry's marketing association. "I think this might be the first time that CTAM has had such a heavyweight and very experienced marketer who has launched new brands and rejuvenated brands," Greatrex said. "As we think about marketing the pay TV category and also marketing the cable industry, and potentially looking at the positioning of the cable industry, I think it's extremely valuable that we have a very senior and capable marketer at the helm."

CVC-Altice Suits Dismissed: Two shareholder lawsuits filed in DE federal court seeking to prevent **Altice**'s \$17.7bln take-over of **Cablevision** were dismissed by the plaintiffs without prejudice Wed, according to court documents. In one suit, shareholder *James Gould* had argued that the 22% purchase premium doesn't take into account benefits shareholders could receive from continued growth. "Both of these cases were thoroughly without merit," Cablevision said in a statement.

Globes Like OTT: Similar to the SAG Awards nominations the day before, Netflix had a slight edge over HBO in total nominations for the Golden Globes. Netflix had 8 compared to HBO's 7. Starz leapfrogged over rival premium net Showtime, receiving 6 nods, including a Best Drama entry for "Outlander." Amazon Video and FX each received 5 nominations. Biggest shocker? It may be that there were no actor nominations for HBO's "Game of Thrones," though the series is in the running for Best Drama Series. Other nominees in the category include USA's "Mr Robot," Netflix's "Narcos" and Fox's "Empire. OTT players dominated in the Best Comedy or Musical series with Hulu's "Casual" and Amazon's "Mozart in the Jungle" joining more familiar OTT fare "Orange is the New Black" (Netflix) and "Transparent" (Amazon). Sitcomheavy broadcast had not a single nomination. The only non-OTT nominees are both from HBO—"Veep" and "Silicon Valley." In Best Limited Series or TV Movie, FX had 2 noms ("Fargo" and "American Horror Story: Hotel"). Also nominated: ABC's "American Crime," Starz's "Flesh & Bone" and PBS' "Wolf Hall." The awards air Jan 10 on NBC.

<u>Comcast Share Restructure</u>: Comcast shareholders approved a simpler stock structure, voting Thurs to reclassify each share of Comcast Class A Special Common Stock (CMCSK) into 1 share of Comcast Class A Common Stock (CMCSA). The reclassification is effective as of 5pm ET on Fri.

Nielsen's Audience Report: Users in lower-income households (with incomes of \$25K or less) spend more time with every device that they use than high-income HHs (incomes of \$75K or more). That's one of the findings from **Nielsen**'s 3Q Total Audience Report. And lower-income adults who watch TV spend more time watching than higher-income adults, and their use of PCs, smartphones and tablets are greater than high-income users. Meanwhile, viewers watched less live TV in 3Q as they spent more time viewing content on secondary devices. Live TV viewing per day among adults 18 years or older was 4 hours and 7 min, down from 4 hours and 13 min in the year-ago quarter and from 4 hours and 27 min two years earlier. Time-shifted viewing was largely unchanged at 28 min per day. It was 26 min per day 2 years ago.

<u>Carriage Deals</u>: Outdoor Channel scored a 5-year carriage deal with NCTC, covering VOD and TVE rights, among other things. The pact came after Outdoor's carriage deal with DISH. -- Smithsonian Channel is now available on DISH, in both SD and HD, as part of DISH's America's Top 250 package.

50 Years for Pioneers: The Cable TV Pioneers is launching a new website (Cable TV Pioneers.com) and commemorative logo. It's accepting applications for its new class of honorees now through Dec 18. The group expects its 50th Anniversary Banquet (May 15 in Boston during INTX) will be sold-out and is already accepting registrations at its new website.

<u>Scripps' Digital Play</u>: Scripps Networks is beefing up its digital content with the launch of a new business division, Scripps Lifestyle Studios. The unit will develop lifestyle content across multiple platforms. The division will be headed by Scripps Lifestyle Studios svp/gm *Vikki Neil*, with former **Martha Stewart Living** exec *Deb Puchalla* as vp of content development, and digital ad expert *Traci Topham* as svp, client solutions. Digital evp *Tamara Franklin* will be evp, digital

BUSINESS & FINANCE

ad sales while remaining head of the digital business. *Beth Lawrence* will oversee digital ad sales.

Freeform Coming: ABC Family set Jan 12 as the official date for its rebrand to Freeform. The new name reflects the net's targeting of what it calls "Becomers," a life stage that spans people who are ages 14-34.

MSG TVE: MSG Networks' "MSG Go" streaming service is now available at no additional charge to Comcast subs who receive the RSN.

People: Cox upped Steve Necessary to evp, product development and management covering both residential and commercial services. He will report to pres Pat Esser. Necessary was previously vp, video product development and management. -- Univision Digital tapped Hilda García for the new role of vp, digital local media. -- Alexi Maltas, formerly legal & regulatory affairs vp at Cablevision, joined Hogan Lovells' communications group as a partner this month. His practice focuses on regulatory matters for cable, wireless and Internet services. -- TLC's Sandy Varo Jarrell was named to the new post of svp, creative for **Discovery** Studios. Howard Lee, East Coast development & production evp, will have an expanded role that has him overseeing TLC's entire production and development slate. He'll be the #2 creative under TLC pres/gm Nancy Daniels. -- Skarpi Hedinsson was promoted to CTO for Disney/ABC Television Group.

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PROGRAMMER'S PAGE

The Final Frontier

Like many epic, science-fiction tales, Syfy's "The Expanse" (premieres Mon Dec 14, 10pm) takes place in space. But what's different is the way in which space factors into the storyline. Based on the book by Daniel Abraham and Ty Franck, The Expanse depicts how the human race might evolve if it colonized space. And as a function of that realism, it imagines what technology might be built in space to support that survival. Forget warp speed, or photons or lasers. "We've been trying to attack things that generally aren't done in television shows, like dealing with zero gravity," said showrunner Naren Shankar. For one, you need magnetic boots that lock you to the floor. And a drug cocktail in order to survive ludicrous space travel speeds (Spaceballs, anyone?). And for the group of humans in the series that has been raised primarily in zero or micro-gravity, a return to planet earth would result in the "weight of the planet itself crushing you," Shankar said. In fact, in episode 1, this is used as a means of torture. "Those are things that are almost always avoided in science fiction." And Shankar should know, having worked on "Star Trek: The Next Generation." From a production standpoint, getting it right was a huge undertaking, in part because of what's now possible with special effects. "I'm not even sure you could have made this show even 2 years ago," Shankar said. During his Star Trek days, the effects shops were still using models. There are close to 300 visual effects sequences in The Expanse's pilot starting with the first scene. A character is suspended upside down in a zero-gravity locker, hair flowing like a mermaid. The reality of it: She's suspended by wires in a floating rig with a green skull cap on. Her mermaid-like hair? "Full 3-dimensional animation," Shankar said. That shot would have been "prohibitively expensive to produce" just a few years ago. Oh, how times have changed. - Kaylee Hultgren

Reviews: "Very Semi-Serious: A Partially Thorough Portrait of New Yorker Cartoonists." Mon, 9pm, **HBO**. You don't expect laughs from a documentary. Get ready, especially if you riffle through The New Yorker to find the cartoons. This delightful doc, beautifully yet simply shot, isn't all laughs, though. Editor Bob Mankoff's job includes rejecting nearly 99% of the 1,000 cartoons the magazine receives weekly. Brave cartoonists allowed their pitching sessions with him to be filmed. Still, there are laughs aplenty and insight about the comedic process. -- "Four Falls of Buffalo," Saturday, 9:30pm, ESPN. There's no crying in football. The exception is when you lose 4 Super Bowls as the Buffalo Bills did. Yet this excellent "30 for 30" doc about it, and the players, coaches and fans, are winners. -- Notable: It's almost holiday time, right? You could do a lot worse than introducing newcomers to classics like "Miracle on 34th Street" (SundanceTV, Sunday, 7pm, 9:15pm) and "White Christmas" (11:30pm). If football's not in your plans this weekend—and if you've read this far we suspect that might be the case—why not make Sunday a total couch potato experience and catch, again and again and again Groundhog Day (2:15pm) and Driving Miss Daisy (4:45pm)? Since they're all on Sundance you don't even have to strain your fingers switching channels. - Seth Arenstein

| Basic Cable Rankings | | | | | | | |
|-----------------------|------|-----|------|--|--|--|--|
| (11/30/15-12/06/15) | | | | | | | |
| Mon-Sun Prime | | | | | | | |
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| 2 | ESPN | 2.1 | 1949 | | | | |
| | HALL | 1.8 | 1625 | | | | |
| 1 | FAM | 1.5 | 1399 | | | | |
| 5 | TBSC | 1.3 | 1271 | | | | |
| 5 | DSE | 1.3 | 86 | | | | |
| 7 | DISC | 1.2 | 1120 | | | | |
| 7 | HGTV | 1.2 | 1106 | | | | |
| 1 5 7 7 9 | DSNY | 1.1 | 995 | | | | |
| | CNN | 1.1 | 991 | | | | |
| 11 | USA | 1.0 | 983 | | | | |
| 11 | TNT | 1.0 | 955 | | | | |
| 11 | HIST | 1.0 | 928 | | | | |
| 14 | FX | 0.9 | 812 | | | | |
| 14 | ID | 0.9 | 736 | | | | |
| 16 | LIFE | 8.0 | 760 | | | | |
| 16 | ADSM | 8.0 | 740 | | | | |
| 18 | FOOD | 0.7 | 711 | | | | |
| 18 | AMC | 0.7 | 675 | | | | |
| 18 | BRAV | 0.7 | 646 | | | | |
| 18 | MSNB | 0.7 | 635 | | | | |
| 18 | TLC | 0.7 | 604 | | | | |
| 18 | NFLN | 0.7 | 479 | | | | |

*Nielsen data, supplied by ABC/Disney, is based on coverage area of individual networks

Cablefax Industry Jobs

TIP 1 : Target Candidates!

Post your openings on Cablefax's job board to reach top talent and filter applicants that lack industry experience. Ask about bundles to fit your needs and budget.

TIP 2: Be Selective!

Don't waste time reading pointless resumes. You can search Cablefax's resume database for free, while utilizing the demographic filters.

3 Tips to Finding and Hiring the Perfect Candidate

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TIP 3: Stand Out!

Take advantage of upgrades to add exposure by taking advantage of upgrades, including weekly job eletters sent to over 40k industry executives. Let
Cablefax's
Job Board
do the work
for you