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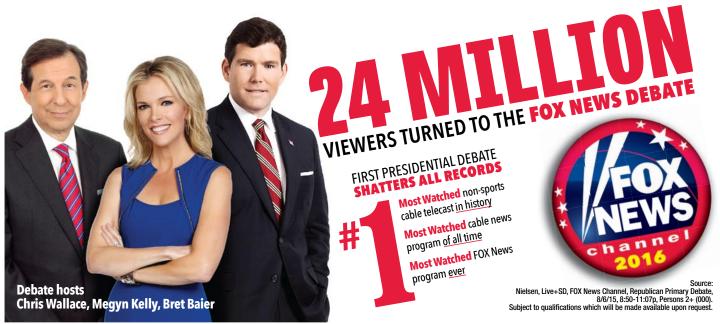
Monday — August 17, 2015

What the Industry Reads First

Volume 26 / No. 157

OTT Friday: Turner Buys iStreamPlanet as Apple Live TV, Comcast Loom

Turner is clearly eyeing a digital upgrade of its programming offerings, especially live event streaming, as multiplatform viewing accelerates. The Time Warner unit acquired a majority stake in iStreamPlanet after participating in a funding round led by Intel Capital. Turner said it will use iStreamPlanet's technology to offer OTT programming, shift its core technology infrastructure to the cloud and develop new services. "It's too soon to be definitive, but we are discussing how to leverage iStreamPlanet's capabilities across our NBA live events and TV Everywhere simulcasts. As our development teams begin working together more closely, we will have a more formal product roadmap," Jeremy Legg, who was recently upped to CTO of Turner, told us. According to Turner, the transaction is an important piece of the programmer's ongoing technology revamp, with the potential to expand digital technology capabilities across all of parent Time Warner. The lesser-known OTT and cloud tech firm specializes in large-scale, live event streaming. Founded in 2000, it has already live streamed 4 Olympics and in the most recent game, it worked alongside Microsoft and Adobe to offer cloud-based live streaming of NBC's coverage of the Sochi Winter Games. Turner has worked with WA-based iStreamPlanet in the past during the PGA Championship and Super Bowl and is looking to the company for more live streaming of major events. "This partnership will expand our capabilities to offer live events within and outside of the traditional ecosystem and, by bringing iStreamPlanet's innovative technology in-house, allow us to cultivate future business opportunities on digital platforms," Turner chmn/CEO John Martin said in a statement. Under the terms of the deal, iStreamPlanet will remain a standalone entity and continue to do business independently with its clients while working with Turner. The engineering brain behind iStreamPlanet is Mark VanAntwerp, vp of software engineering. The Microsoft vet was a founding member of the Windows Media team in 1995 and was the initial service architect for Xbox LIVE, Microsoft's online digital media delivery and online multiplayer gaming service. Meanwhile, Apple, expected to unwrap its live TV streaming service as early as Sept, is reportedly postponing the launch until next year. BuzzFeed was the 1st to report the delay. Difficulty in getting enough content deals from programmers such as CBS and 21st Century Fox was cited as a reason. Apple reportedly aims to offer a package of popular networks





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Tuesday, September 29 | 7:30 – 8:45 am New York Marriott Marquis | 1535 Broadway, New York, NY 10036

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CABLEFAX DAILY (ISSN 1069-6644) is published daily by Access Intelligence, LLC ● www.cablefax.com ● 301.354.2101 ● Editorial Director: Amy Maclean, 301.354.1760, amaclean@accessintel.com ● Associate Publisher: Michael Grebb, 323.380.6263, mgrebb@accessintel.com ● Editor: Joyce Wang, 301.354.1828, jwang@accessintel.com ● Cablefax/Screenster Editor: Kaylee Hultgren, 212.621.4200, khultgren@accessintel.com ● Advisor: Seth Arenstein ● Dir. of Business Dev.: Rich Hauptner, 203.899.8460, rhauptner@accessintel.com ● Jr. Acct. Exec: Olivia Murray, 301.354.2010, omurray@accessintel.com ● Dir of Market Dev: Laurie Hofmann, 301.354.1796, lhofmann@accessintel.com ● Production: Joann Fato, jfato@accessintel.com ● Diane Schwartz, SVP Media Comms Group, dschwartz@accessintel.com ● Group Subs: Laurie Hofmann, 301.354.1796, lhofmann@accessintel.com ● Sub Questions, Client Services: 301.354.2101, clientservices@accessintel.com ● Annual subscription price: \$1,649/year ● Access Intelligence, LLC, 4 Choke Cherry Road, 2nd Floor, Rockville, MD 20850

for \$40 a month and has been unsuccessful in convincing programmers to participate. A similar service Sling TV by **DISH** costs just \$20 a month and includes **ESPN**, but major broadcast nets, namely **CBS**, **ABC**, **Fox** and **NBC**, are absent from the package. Several analysts expect Apple's live TV channel lineup to include major cable nets like ESPN, **AMC**, **TNT** and **TBS**. **Comcast** is talking to digital content providers such as **Vox Media**, **Buzz-feed** and **AwesomenessTV** to offer a new digital video service, a person familiar with Comcast's plan told us. This is the long-anticipated **YouTube** rival that's been in the press for months—with *Business Insider* reporting Fri that it's going by the name "Watchable," at least for now. Reports about such services aren't new because the X1 platform is capable of delivering web services. The MSO continues to experiment with new services whether its digital video, campus service or offerings that provide more flexibility to customers.

More OTT Service: Brooklyn-based film and TV distributor **FilmRise** launched a new SVOD service CoolFlix to offer commercial-free streaming of movies and TV shows. The service works on PC, iOS, and Android mobile apps and across platforms including **Roku**. FilmRise partnered with **ViewLift**, which produces streaming video applications to develop the service. A monthly subscription to Coolflix, which offers approx 25 categories of genres, costs \$2.99 (a discount annual plan is \$9.99). Its TV content features programs from nets such as **Show-time**, **Syfy** and **Discovery Kids**.

Net Neutrality: As the court considers several challenges of the **FCC**'s latest net neutrality order, the **National Conference of State Legislatures** wants lawmakers to intervene and eliminate the Title II reclassification part of the order. A resolution that was approved by the group recently said mandated public utility regulation of the Internet would "impede future capital investments in the U.S.' broadband infrastructure." It supports anti-blocking, throttling and paid prioritization.

<u>San Diego Blackout</u>: Midwest Television's KFMB (CBS 8 in San Diego) went dark on <u>DirecTV</u> around 8pm ET Thurs (*CFX*, 8/14), with the 2 disagreeing on retrans consent terms. The broadcaster said the impasse comes after several months of negotiations and 6 weeks of extensions offered. While the station made noise last month about a possible blackout with **DISH**, a deal was reached. KFMB said this is the first retrans negotiation that has resulted in a disruption of programming in its 66-year history. DirecTV is telling customers who want to watch the weekend's **PGA** Championship tourney from Whistling Straits that most can tune their digital TV to channel 8. It noted that PGA also is offering live coverage at PGA.com and on its mobile app.

NAB Fires Back: NAB is asking the **FCC** to dismiss **Mediacom**'s petition to open a rulemaking on retrans. NAB said the petition is "based on a demonstrably false presupposition," "proposes a rule that would violate the Communications Act," and "it will do more harm to the public interest than to promote it." Mediacom's proposed changes include adopting rules preventing a local broadcast station from imposing a blackout unless its signal is available for free over-the-air or via Internet streaming to 90% of the homes in the relevant market. The petition won applause from **ACA**, which also has called on the agency to limit blackouts. Retrans is near and dear to many MVPDs hearts, with **Cablevision** filing comments late last month urging the FCC to eliminate the basic tier requirement in areas subject to effective competition, and ban tier-placement and penetration minimums.

<u>CTHRA Keynote</u>: Comcast Cable pres/CEO *Neil Smit*, a former Navy Seal, will keynote a closing session on attracting veterans to the industry at the **Cable and Telecommunications Human Resources Association**'s HR Symposium, Nov 3 in Philly. Smit will discuss **Comcast NBCU's** plan to hire 10K reservists, veterans and their spouses between 2015 and 2017. After his address, a panel of experts will delve into best practices for hiring veterans.

<u>NYTVF</u>: An outstanding drama project presented at the **NYTV Festival** is eligible for a \$20K script development award from **AMC** and **Channel 4**. The joint award joins previously-announced opportunities from **A+E Nets, Starz, Comedy Central, truTV** and **Red Arrow Entertainment** on NYTVF's slate of 2015 development partners, with more to come. The 11th annual fest will take place Oct 19-24 in Manhattan.

<u>People</u>: **OWN** upped *Jill Dickerson* to svp, programming and dev. -- *Lee Flaster* was named svp, business operations and growth strategy for **Telemundo**. He previously was svp, planning, strategy and biz ops for **NBCU** Hispanic Group.

Cablefax Week in Review

Company	Ticker	8/14	1-Week	YTD				
Company	lickei	Close						
yy								
BROADCASTERS/DB		CC 04	(0.040/)	(0.000/)				
DISH:								
ENTRAVISION:								
GRAY TELEVISION: MEDIA GENERAL:								
NEXSTAR:	MYST	52.97	(3.90%) (2.2%)	2 00%				
SINCLAIR:								
TEGNA:								
TLUINA	I GIVA	23.44	(4.29 /0)	0.00 /6				
MSOS								
CABLE ONE:								
CABLEVISION:	CVC	25.53	(9.53%)	23.69%				
CHARTER:	CHTR	179.82	(2.19%)	7.92%				
COMCAST:	CMCSA	58.88	0.10%	1.50%				
COMCAST SPCL:	CMCSK	59.63	1.24%	3.58%				
GCI:								
LIBERTY BROADBANI	D:.LBRDA	54.51	1.72%	8.82%				
LIBERTY GLOBAL:								
SHAW COMM:								
SHENTEL:								
TIME WARNER CABLE	E: .TWC	186.00	(1.54%)	22.32%				
PROGRAMMING	F0\/4	00.07	(4.070()	(0.1.100/)				
21ST CENTURY FOX:								
AMC NETWORKS:								
CBS:								
DISCOVERY:								
DISNEY:								
GRUPO TELEVISA:	DIS	107.10	(2%)	13.77%				
HSN:								
LIONSGATE:								
MSG:								
SCRIPPS INT:								
STARZ:								
TIME WARNER:	T\//Y	78 23	(0.72 /6) (2 37%)	(8 /12%)				
VIACOM:	\/IA	44 47	(3.18%)	(41 1%)				
WWE:								
****			(2.7070)	70.1070				
TECHNOLOGY								
ADDVANTAGE:								
AMDOCS:	DOX	60.41	4.43%	29.47%				
AMPHENOL:	APH	55.57	0.02%	3.27%				
APPLE:								
ARRIS GROUP:								
AVID TECH:								
BLNDER TONGUE:								
BROADCOM:								
CISCO:								
COMMSCOPE:								
CONCURRENT:								
CONVERGYS:								
CSG SYSTEMS:								
ECHOSTAR:	SATS	46.43	(0.02%)	(11.56%)				
GOOGLE:	GOOG	657.12	3.43%	24.83%				
HARMONIC:								
INTEL:								
INTERACTIVE CORP:	IACI	75.15	0.87%	23.62%				

Company	Ticker	8/14		
		Close	% Chg	%Cng
LEVEL 3:	LVLT	48.58	(0.29%)	(1.62%)
MICROSOFT:	MSFT	47.00	0.56%	1.18%
NETFLIX:	NFLX	123.39	(0.11%)	(63.88%)
NIELSEN:	NLSN	48.51	4.43%	8.45%
RENTRAK:	RENT	50.25	(18.13%)	(30.99%)
SEACHANGE:	SEAC	6.29	(2.33%)	(1.41%)
SONY:	SNE	27.12	(4.34%)	32.49%
SPRINT NEXTEL:				
TIVO:	TIVO	9.48	(2.27%)	(19.93%)
UNIVERSAL ELEC:	UEIC	48.44	0.10%	(25.51%)
VONAGE:	VG	6.24	0.00%	63.78%
YAHOO:	YHOO	36.24	(1.17%)	(28.25%)
TELCOS				
AT&T:	T	34.05	(0.47%)	1.37%
CENTURYLINK:	CTL	28.27	2.24%	(28.58%)
FRONTIER COMMUN	ICATIONS :	FTR	5.49	6.19%
(14.22%)				
TDS:				
VERIZON:	VZ	47.49	2.44%	1.52%
MARKET INDICES				
DOW:				
NASDAQ:				
S&P 500:	GSPC	2091.54	0.67%	1.59%

WINNERS & LOSERS

THIS WEEK'S STOCK PRICE WINNERS		
COMPANY	CLOSE	1-WK CH
1. SPRINT NEXTEL:	4.18	. 21.51%
2. SHENTEL:	41.79	. 17.65%
3. ENTRAVISION:	8.56	7.27%
4. ADDVANTAGE:	2.39	6.70%
5. FRONTIER COMMUNICATIONS :	5.49	6.19%
THIS WEEK'S STOCK PRICE LOSERS		
COMPANY	CLOSE	1-WK CH
1. BLNDER TONGUE:	0.58	(29.27%)
2. AVID TECH:	9.15	(20.02%)

 3. RENTRAK:
 50.25
 (18.13%)

 4. CABLEVISION:
 25.53
 (9.53%)

 5. MEDIA GENERAL:
 12.93
 (5.96%)



Entry Deadline: September 9 | Final Deadline: September 16

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