4 Pages Today



Retrans Showdown: Northwest Broadcasting Goes After DirecTV

First came rumblings that **CBS** is worried there could be problems getting a new carriage deal signed with **AT&T**. Now Northwest Broadcasting and some of its cohorts have filed an emergency petition at the FCC claiming the object of AT&T's acquisition plan isn't playing nice. Northwest and 6 commonly controlled stations say they've reached an impasse in retrans negotiations with **DirecTV**, which have been underway since last fall. Northwest & Co claim DirecTV has violated the FCC's requirement to negotiate in good faith by insisting on terms that are inconsistent with the marketplace and unreasonably delaying negotiations. DirecTV said it "continues to work in good faith" with Northwest Broadcasting and "looks forward to reaching an agreement." These 2 have a history of bad blood. In 2011, DirecTV lost 5 Northwest stations in 4 states during a retrans feud. Northwest eventually agreed to allow DirecTV air its Fox stations for the Super Bowl, but it took several more months for an agreement to be reached. That deal actually expired in Feb and, according to Northwest, is "on life support through multiple extensions." The crux of Northwest's argument is that DirecTV says the rate it's seeking isn't market appropriate, and it isn't providing the broadcaster with details of its other deals so that it can compare rates. Northwest said it provided data from more than 15 retrans deals from different MVPDs, from large to small, to back up its price reguest (the data was generalized to avoid confidentiality restrictions). Northwest argued that this is a good time for the FCC to weigh in on the definition of good faith bargaining, something it's currently reviewing under a Congressional order. It wants the FCC to rule that when 1 party insists on contract terms that differ sharply from market terms provided by the other party, the Commission will use FCC-Controlled Discovery to settle the matter. The petition was filed by Northwest, Stainless Broadcasting, Eagle Creek, Bristlecone, Blackhawk, Broadcasting Licenses and Mountain Licenses.

<u>Net Neutrality</u>: Following the DC Circuit's decision to deny ISPs' petition to stay the **FCC's** Title II net neutrality order, the rules went into effect Fri, the same day that the agency's Consumer Advisory Committee held its 1st meeting. Among the things on the agenda was Section 222 of the Title II order, governing data known as Customer Proprietary Network Information (CPNI). The Commission's order suggests there will be further proceedings to



For special package pricing contact Kate Schaef

BUY ONE GET ONE FREE by June 30

*Does not apply to any previous job postings.

Visit www.cablefax.com/jobs to post your open jobs today!

Access © 2015 Access Intelligence, LLC. Federal copyright law prohibits unauthorized reproduction by any means and imposes fines of up to \$100,000 for violations.



IT'STIMETO ENTER!

Entry Deadline: June 22, 2015 Final Deadline: June 29, 2015

Honoring the Best Content & People on All Programming Platforms

The world of content has opened up like never before, spanning broadcast, cable and Internet platforms. And Cablefax is on a renewed mission to find the best of the best regardless of where it originated or how consumers watch it.

Now's your chance to get recognized for the incredible value that content across platforms and screens brings to viewers everywhere. The Program Awards will honor the crème de la crème. We look forward to seeing your entry and saluting the top shows and people of the year.

Platinum/People Categories:

- Best Actor
- Best Actress
- Best Program

By Genre: Best Show or Series In The Following Genre:

- Animals/Nature
- Animated
- Children's
- Comedy
- Documentary
- Drama
- Education/Instructional

By Genre: Best Actor/Actress/Host In The Following Genres:

- Comedy
- Drama
- Family Friendly
- Food

Special Categories

- Best Opening Sequence
- Best Mini-Series
- Best Online/Mobile Extras for a Linear Show

Music

Food

Music

News

Reality

•

.

News/Public Affairs

Best New Program

Faith Based/Religious

Best Showrunner

Family Friendly

Public Affairs

- Reality Competition/Game Show
- Regional Program
- Best Online-Only/
- Mobile-Only Show
 Best Video on Demand
- Program/Special

- Hall of Fame: Open to actors, writers, directors, producers and programming executives for a body of work
- Reality Competition/Game Show
- Regional Program
- Sci Fi
- Sports
- Talk Shows
- Other: enter your best in a genre (not mentioned above)
- Sports
- Talk Shows
- Other: enter your best in a genre (not mentioned above)

The winners and honorable mentions will be honored October 1, 2015 in New York City.

Enter by June 22!

Questions: Contact Mary-Lou French at mfrench@accessintel.com or (301) 354-1851. Enter online at www.cablefaxprogramawards.com

Cablefax Daily

Monday, June 15, 2015 • Page 3

CABLEFAX DAILY (ISSN 1069-6644) is published daily by Access Intelligence, LLC • www.cablefax.com • 301.354.2101 • Editorial Director: Amy Maclean, 301.354.1760, amaclean@accessintel.com • Associate Publisher: Michael Grebb, 323.380.6263, mgrebb@accessintel.com • Editor: Joyce Wang, 301.354.1828, jwang@accessintel.com • Sr Community Editor: Kaylee Hultgren, 212.621.4200, khultgren@accessintel.com • Advisor: Seth Arenstein • Dir. of Business Dev.: Rich Hauptner, 203.899.8460, rhauptner@accessintel.com • Jr. Acct. Exec: Olivia Murray, 301.354.2101, omurray@accessintel.com • Dir of Market Dev: Laurie Hofmann, 301.354.1796, Ihofmann@accessintel.com • Diane Schwartz, SVP Media Comms Group, dschwartz@accessintel.com • Group Subs: Laurie Hofmann, 301.354.1796, Ihofmann@accessintel.com • Sub Questions, Client Services: 301.354.2101, clientservices@accessintel.com • Annual subscription price: \$1,649/year • Access Intelligence, LLC, 4 Choke Cherry Road, 2nd Floor, Rockville, MD 20850

determine what future rules on CPNI look like, *Parul Desai*, assistant bureau chief and dir of consumer engagement at the **Consumer & Governmental Affairs Bureau** said at the meeting. Commission staff is still studying the issue and talking to stakeholders. There's no timeline on when a decision might come, Desai said. CPNI applies to telecom providers and because broadband is currently reclassified as telecom carriers, ISPs could potentially be subject to the rules. The Commission issued an enforcement advisory in May, saying that ISPs will have to comply with "the statutory provisions of Section 222" once the net neutrality order takes effect. Currently, the rules don't specify whether the CPNI provision would be extended to broadband in their entirety, or whether the agency will tailor the rules. The full CPNI rules, if enforced, will impose regulations on ISPs including adopting specific consumer privacy protection plans, notifying law enforcement and customers when privacy breaches occur and reporting to the FCC on various privacy complaints. They will also allow consumers to file complaints with the FCC or the courts if ISPs violate the rules. For now, consumers can file complaints through the online consumer help center, the FCC's consumer complaint system, Desai noted. There were plenty of mentions of CPNI in **ACA** and **NCTA's** petition to stay the net neutrality order. They cited "extensive burdens" that their members will face to comply with the CPNI rules. And small cable companies said they will face CPNI rules for the 1st time, since they don't offer phone service.

<u>Gigabit Party</u>: Wave Broadband launched its gigabit broadband service in the San Francisco Bay Area, serving a 750-unit property in the city's Mid-Market neighborhood. The company plans to expand the service to other apartments and condos in the coming months. It's offering a promotional rate of \$80 a month. -- Add Consolidated Communications, which provides services in 11 states, to the list of residential gigabit service providers in the Houston area. Comcast and AT&T are among the ISPs that have announced plans to roll out gigabit services in the area. Consolidated's 1 gigabit broadband service is available immediately for \$69.95 a month with no construction or installation fees. The company's 1st gigabit service was launched in Kansas City late last year.

<u>Unlicensed LTE</u>: Cable is raising red flags about wireless carriers' plan to use unlicensed LTE (LAA and LTE-U) spectrum to launch new services due to its potential interference with WiFi. LAA and LTE-U will cause "debilitating interference to other unlicensed services unless they incorporate effective sharing mechanisms," NCTA said in a filing with the FCC. LTE-U and LAA proponents are "threatening the Commission's ability to rely on self-governance of unlicensed bands by doing an end-run around IEEE's open standards-setting process, refusing to adopt industry-standard sharing mechanisms, and intentionally designing their protocols so that they are available only to licensed mobile carriers," the group said, noting its concerns are shared by IEEE, the WiFi Alliance, the EU Telecom Standards Institute and other unlicensed vendors and service providers.

Broadcasters Lose Auction Challenge: The **DC Circuit** denied **NAB's** challenge of the **FCC's** broadcast incentive auction. NAB's concern centered on the Commission's proposal to predict TV station coverage areas, which they worry could result in viewership loss. The 3-judge panel said the FCC is within its right to use TVStudy software and current data when determining a broadcast licensee's coverage area. "We're disappointed with today's ruling, which we believe fails to hold the FCC to the letter of the law passed by Congress. Nonetheless, we remain committed to working with policymakers to ensure a successful auction that protects the interests of broadcasters, whether they participate or not, and does not disenfranchise our tens of millions of viewers," NAB said. The court also denied a related challenge by **Sinclair**.

<u>Women in Tech</u>: The 2015 Women in Technology Award is accepting nominations. The award is presented jointly by **WICT, SCTE** and **Cablefax**, with **Bright House** as sponsor. Deadline for nomination is July 10 and the award will be presented during the annual awards luncheon at the SCTE Cable-Tec Expo on Oct 14. Visit WICT.org to download the nomination form.

Programming: Following strong ratings for the Season 2 premiere of "Power," **Starz** signed series creator and showrunner *Courtney Kemp Agboh* to an exclusive overall deal. -- **OWN** launched "Man School," a new primetime show from actor and recording artist *Tyrese Gibson* and hip-hop icon/reality star *Rev Run.* The 8-ep weekly series will debut in early 2016. -- **NatGeo** tapped *Morgan Freeman* as one of the exec producers of a new global series dubbed "The Story of God." Slated to air on NatGeo and **NatGeo Mundo** in 2016 in the US and globally in 171 countries, each ep of the series will focus on one question about the divine.

Cablefax Daily

Cablefax Week in Review

Company	Ticker	6/12	1-Week	YTD
Company	IICKEI	Close	% Chg	%Chg
BROADCASTERS/DBS		Close		/ourig
DIRECTV:		02.00	0.45%	6 22%
DISH:				
ENTRAVISION:				
GRAY TELEVISION:				
MEDIA GENERAL:				
NEXSTAR:				
SINCLAIR:				
MSOS				
CABLEVISION:	CVC	23.04	(0.5%)	15 00%
CHARTER:	CHTR	172.26	(0.3 %)	3 38%
COMCAST:	CMCSA	58.26	(0.73%)	0.43%
COMCAST SPCL:	CMCSA		(0.73%)	0.43%
GCI:			(0.93%)	10 70%
GRAHAM HOLDING:				
LIBERTY BROADBAND				
LIBERTY GLOBAL:				
SHAW COMM:				
SHENTEL:				
SHENTEL:				
TIME WARNER CABLE	:.TWC		0.38%	17.55%
PROGRAMMING				
21ST CENTURY FOX: .	FOXA		(1.82%)	(14.88%)
AMC NETWORKS:	AMCX		(2.18%)	22.60%
CBS:	CBS		(4.63%)	5.69%
CROWN:	CRWN	4.37	1.16%	23.45%
DISCOVERY:	DISCA		(4.23%)	(5.65%)
DISNEY:	DIS	109.95	(0.38%)	16.73%
GRUPO TELEVISA:				
HSN:	HSNI		(0.82%)	(9.54%)
LIONSGATE:				
MSG:				
SCRIPPS INT:				
STARZ:				
TIME WARNER:				
VIACOM:				
WWE:				
TECHNOLOGY ADDVANTAGE:		0.25	(0.409/)	(2,609/)
ADDVANTAGE				
AMPHENOL:				
AOL:				
APPLE:	AAPL		(1.15%)	15.21%
ARRIS GROUP:				
AVID TECH:	AVID		(12.32%)	10.13%
BLNDER TONGUE:				
BROADCOM:				
CISCO:	CSCO		(0.14%)	2.59%
COMMSCOPE:	CTV		(1.37%)	0.98%
CONCURRENT:				
CONVERGYS:				
CSG SYSTEMS:				
ECHOSTAR:				
GOOGLE:	GOOG	532.33	(0.19%)	1.13%
HARMONIC:	HLIT	7.18	1.84%	2.43%

Company	Ticker	6/12	1-Week	YTD
Company	TICKCI	Close	% Chg	
INTEL:	INTC		(1.63%)	(13.7%)
INTERACTIVE CORP:	IACI		(0.86%)	24.91%
JDSU:				
LEVEL 3:	LVLT		(0.05%)	10.87%
MICROSOFT:	MSFT	45.97	(0.37%)	(1.03%)
NETFLIX:	NFLX	660.93	4.38%	93.48%
NIELSEN:	NLSN		0.40%	0.47%
RENTRAK:	RENT		(3.09%)	(8.21%)
SEACHANGE:	SEAC	7.65	0.92%	19.91%
SONY:				
SPRINT NEXTEL:				
TIVO:	TIVO		1.66%	(9.59%)
UNIVERSAL ELEC:				
VONAGE:	VG	4.89	(0.81%)	28.35%
YAHOO:	YHOO	40.53	(5.34%)	(19.77%)
TELCOS				
AT&T:				
CENTURYLINK:				
TDS:				
VERIZON:	VZ		0.04%	1.00%

MARKET INDICES

DOW:	.DJI	17898.84	0.28%	. 0.43%
NASDAQ:	.IXIC	5051.10	(0.34%)	. 6.65%
S&P 500:				

WINNERS & LOSERS

THIS WEEK'S STOCK PRICE WINNERS

COMPANY	CLOSE	1-WK CH
1. BLNDER TONGUE:	0.86	28.36%
2. ENTRAVISION:	7.50	6.23%
3. SPRINT NEXTEL:	4.63	4.75%
4. WWE:	15.56	4.57%
5. CONCURRENT:	6.42	4.39%

THIS WEEK'S STOCK PRICE LOSERS COMPANY

1. AVID TECH:	
2. YAHOO:	
3. ARRIS GROUP:	
4. CBS:	
5. DISCOVERY:	

CLOSE

1-WK CH



Salute the industry's top PR, communications and sales initiatives.

Don't miss this annual *celebration*! Register your team at www.cablefax.com/awards.

Sponsorships: Rich Hauptner, rhauptner@accessintel.com, 203-899-8460. Registration Questions: Diana Rojas drojas@accessintel.com, 301-354-1619.