4 Pages Today

## Cablefax Daily...

Monday — January 12, 2015

What the Industry Reads First

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#### Modern Grown-Ups: Out with TVGN, In With Pop at TCA

As TVGN prepares to officially become **Pop** on Jan 14, the **CBS/Lionsgate** jv will court "modern grown-ups" and shun snarkiness as it celebrates "that spirit of looking at the world with wide-eyed enthusiasm," said Brad Schwartz, pres, entertainment and media. The net officially introduced itself to TV critics at TCA on Fri, and during an exec session Schwartz pointed to its "Rock This Boat" series about New Kids on the Block fans who pay to spend five days on a cruise ship with members of the '90s boy band as an example of the type of feel-good programming it wants to cultivate. "Fandom is fun," he said. "It's optimistic." Schwartz even sees that show as "a potential franchise series for us. We think we could follow two or three of these fan cruises per year" or even leverage it into other venues such as a "Rock This Comic-Con" series. Schwartz told TV critics curious how the net plans to differentiate itself from E! and others that its focus on people who grew up in the '80s and '90s (ie, 35- to 45-year-olds), combined with a focus on celebrated fandom, will define the net. "It's kind of like 'What would Jimmy Fallon do?," he said, noting the talk-show host's almost child-like fascination with his quests. "If you could bottle that and create a brand out of that, I think that's sort of a North Star for us." Pop has a bit of buzz out of the gate with "Schitt's Creek," its single-camera comedy about a rich family that loses all its money and must live in a rural town it bought as a joke years ago. In keeping with the '80s/'90s demo, the show reunites familiar "SCTV" alums Eugene Levy and Catherine O'Hara, and came largely from the mind of Levy's son Daniel, who also stars as Levy's character's son on the show. When we caught up with him at TCA. Daniel Levy lauded cable for "giving creators the reins to really create something in their voice and run free with it." But does the show's role largely anchoring Pop's launch ramp up the pressure on the cast? Not really, Eugene Levy told us. "We've done everything we could," he said. "I think they have the show that they were looking for, and they couldn't be more enthusiastic about taking this on, and we feel good about the show."

<u>AT&T-DirecTV Comments</u>: Reply comments were due at the **FCC** last week on the proposed **AT&T-DirecTV** merger, with responses ranging from concern over RSN power to independent networks fretting about carriage. **ACA** told the Commission that the companies failed to tackle its concerns about vertical harms to rival MVPDs and instead maintained that program access conditions aren't needed because they don't have substantial content holdings. "The amount of AT&T-DirecTV



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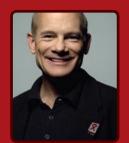
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**CHRIS BERMAN** Sportscaster, **FSPN** 



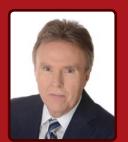
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**STEVE SIMMONS** Chairman Patriot Media and Communications



**JC SPARKMAN** Chief Operating Officer, TCI (Retired)



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content holdings is irrelevant—the programming assets the combined entity will control are 'must have' for MVPDs providing service in the RSN markets," the group said. Complaining that AT&T has demanded access fees for its content to reach subs, **NetIfix** said a merger would increase the telco's incentive to harm competition in the online video marketplace. **DISH** declared that AT&T and DirecTV, in their comments at the Commission, have failed entirely to refute the need for a whole-sale broadband condition. DISH wants unaffiliated companies to be able to pay wholesale rates for U-verse broadband access that they can market under their own brand name. "A combined AT&T/DIRECTV will be able to degrade the quality of DISH's various broadband-powered online video services (and those of other OTT video providers) by manipulating traffic on the AT&T network en route to the end user to disadvantage DISH's video content," it argued. **RFD-TV** said it has met with resistance in recent months to efforts to extend its distribution agreement with DirecTV, which doesn't carry its HD feed or **RuralTV/FamilyNet**. But indies **BabyFirst** and **Hubbard Broadcasting** (**Reelz** and **Ovation**'s parent) spoke up in support of the deal. **TiVo** said the companies failed to address its request that the FCC condition the merger by requiring the new company to make available to retail manufacturers the same conditional access solution it uses in its system. -- Meanwhile, the FCC's merger review clock in the proposed **Comcast-Time Warner Cable** transaction is slated to restart on Mon. The FCC stopped the clock Dec 22 as it sifted through a "significant number" of docs that it said weren't timely produced.

**New Senator Jumps into Retrans Spat:** Steve Daines (R-MT) has only been a US Senator for a few days, but one of his first actions was to call on **DirecTV** and **Cordillera** to end their week-long dispute that has left constituents without **CBS** stations ahead of Sun's Broncos-Colts playoff game. Noting that off-air antenna viewing is not possible for many rural MT residents, Daines wrote in a letter to the companies that the dispute means subs are "missing local news, public affairs programming and emergency weather alerts that they have subscribed to and expect to receive." DirecTV subs have been without 10 Cordillera stations since Jan 1, including **KVOA-NBC** in Tucson, AZ, and **KPAX-CBS** in Missoula, MT. A few other New Year's blackouts also continue with **Coastal Television**'s Anchorage **Fox** station still dark and it was slated to lose the **Anchorage ABC** station Fri. **Verizon FiOS** was without **Bristle-cone Broadcasting**'s **WSYT** and **WNYS** in Syracuse for 4 days, but the 2 reached a new agreement Wed.

<u>Fox's Ratings Slide</u>: Fox News remains dark on DISH and it seems to be taking a toll on ratings. The channel averaged 1.55mln total viewers in prime for the month of Dec and 2.1mln for the month of Nov. How did it do in the week of 2015 (Dec 29-Jan 4)? It had 967K viewers, still more than enough to make it the #1 news net of the week, but a significant drop. DISH dropped Fox News and Fox Business on Dec 20. Of course, along with rating losses come provider switches, with Fox telling *Multi* that by its estimates, DISH has lost some 90K subs. DISH has not released any sub numbers.

Internet Tax Ban: House Judiciary chmn Bob Goodlatte (R-VA) and Rep Anna Eshoo (D-CA) have reintroduced the Permanent Internet Tax Freedom Act, which passed the House by a voice vote last Congress. The legislation makes the ban on Internet access taxes permanent. Right now, it's set to expire Oct 1, following 5 previous extensions since the temporary ban was put in place in 1998. "Passage of this bill would ensure that millions of consumers will not be burdened with an increase to their monthly Internet bills due to new state and local access taxes," Eshoo said.

<u>In Demand Renews UFC Deal</u>: In Demand scored a multi-year contract renewal with **Zuffa**, owner of **UFC**, to offer PPV events. The deal includes expanded rights including the ability of In Demand affiliates to offer EST (ownership via Electronic Sell-Through), and sales of the PPV events to commercial establishments. In addition, affils can offer the UFC's digital streaming service UFC Fight Pass to video subs through authentication.

<u>Universal Sports Carriage</u>: Universal Sports' recent pact with NCTC has netted launches with Atlantic Broadband, Buckeye CableSystem and Consolidated Communications. The NCTC deal includes access to VOD and TVE content.

**No More New Comcast Energy Rewards Enrollment:** Comcast will no longer accept new enrollments to its Energy Rewards program "due to upcoming changes," the MSO said on its website. The company teamed with **NRG Energy** unit **Independence Energy Group** last year to launch the initiative that offers various rewards and perks including 3 free months of **HBO**, **Showtime** or **Starz** and prepaid **Visa** cards to subs in PA who enroll in the program. The initiative offered energy plans including a 6-month "Guaranteed Savings" plan that offers a 10% savings off the utility bill and a plan that offers a fixed price over a 12-month period. The move won't affect subs already enrolled in the program, a spokeswoman said. Energy Rewards was a pilot program, and the company is exploring other options in the energy business, she said.

#### **Cablefax Week in Review**

Company	Ticker	01/09	1-Week	YTD
		Close	% Chg	%Chg
BROADCASTERS/DBS				
DIRECTV:	DTV	85.38	(1.52%)	23.63%
DISH:	DISH	71.79	(1.51%)	23.95%
ENTRAVISION:				
GRAY TELEVISION:				
MEDIA GENERAL:				
NEXSTAR:				
SINCLAIR:	SBGI	26.00	(4.97%)	(27.23%)
MSOS				
CABLEVISION:				
CHARTER:	CHTR	161.98	(2.78%)	18.44%
COMCAST:	CMCSA	56.29	(2.97%)	8.31%
COMCAST SPCL:	CMCSK	55.86	(2.95%)	11.99%
GCI:	GNCMA	14.00	1.82%	25.56%
GRAHAM HOLDING:	GHC	870.47	0.78%	31.23%
LIBERTY BROADBAND	:.LBRDA	48.89	(2.4%)	0.00%
LIBERTY GLOBAL:	LBTYA	47.60	(5.18%)	(24.4%)
SHAW COMM:				
TIME WARNER CABLE	TWC	146.36	(3.75%)	8.01%
PROGRAMMING				
21ST CENTURY FOX:	FOXA	35.38	(7.89%)	0.60%
AMC NETWORKS:				
CBS:				
CROWN:	CRWN	3 44	(2.82%)	(2.55%)
DISCOVERY:	DISCA	32.03	(7.02%)	(64.58%)
DISNEY:	DIS	94.25	0.06%	23.36%
GRUPO TELEVISA:				
HSN:				
LIONSGATE:				
MSG:				
SCRIPPS INT:				
STARZ:				
TIME WARNER:				
VIACOM:				
WWE:	WWE	10.93	(1̀1.43%)́	(34.08%)
TECHNOLOGY				
ADDVANTAGE:	AEY	2.46	2.07%	(8.55%)
AMDOCS:				
AMPHENOL:	APH	53.60	(0.39%)	(39.9%)
AOL:	AOL	48.99	6.11%	5.08%
APPLE:	AAPL	112.01	1.48%	19.54%
ARRIS GROUP:	ARRS	27.72	(8.18%)	13.89%
AVID TECH:	AVID	14.70	3.45%	80.37%
BLNDER TONGUE:	BDR	2.27	(15.61%)	127.00%
BROADCOM:	BRCM	42.24	(2.52%)	42.46%
CISCO:				
COMMSCOPE:				
CONCURRENT:				
CONVERGYS:				
CSG SYSTEMS:			` ,	` ,
ECHOSTAR:				
GOOGLE:				
HARMONIC:				
INTEL:				
INTERACTIVE CORP:	IACI	61.51	1.18%	(10.4%)

Company	Ticker		1-Week % Chg	
JDSU:	JDSU		•	•
LEVEL 3:	LVLT	47.21	(4.39%)	42.33%
MICROSOFT:				
NETFLIX:	NFLX	329.29	(3.61%)	(10.56%)
NIELSEN:	NLSN	42.72	(4.49%)	(6.91%)
RENTRAK:	RENT	68.92	(5.36%)	81.88%
SEACHANGE:	SEAC	6.61	3.61%	. (45.64%)
SONY:				
SPRINT NEXTEL:	S	4.13	(0.48%)	(61.58%)
TIVO:	TIVO	10.70	(10.46%)	(18.45%)
UNIVERSAL ELEC:				
VONAGE:	VG	4.07	6.82%	71.73%
YAHOO:	YHOO	49.72	(1.56%)	22.95%
TELCOS				
AT&T:	тт	33.40	3.86%	(5.01%)
CENTURYLINK:				
TDS:	TDS	24.20	(4.16%)	(6.13%)
VERIZON:	VZ	46.76	(0.04%)	(4.84%)
MARKET INDICES				
DOW:	DJI	17737.37	(0.48%)	7.00%
NASDAQ:				
S&P 500:				

## WINNERS & LOSERS THIS WEEK'S STOCK PRICE WINNERS

COMPANY	CLOSE	1-WK CH
1. VONAGE:	4.07	6.82%
2. AOL:	48.99	6.11%
3. SONY:	21.34	4.25%
4. AT&T:	33.40	3.86%
5. SEACHANGE:	6.61	3.61%

### THIS WEEK'S STOCK PRICE LOSERS COMPANY

1. BLNDER TONGUE:       2.2         2. WWE:       10.5         3. TIVO:       10.7         4. NEXSTAR:       47.0         5. ARRIS GROUP:       27.7	93(11.43%) 70(10.46%) 98(9.09%)
5. ARRIS GROUP:27.7	′2(8.18%)

CLOSE

1-WK CH

Who deserves to appear in Cablefax's annual power player list?

### Nomination Deadline: January 30 | Free to Enter



The Cablefax 100 salutes the most influential cable executives whose leadership continues to take the industry to new heights. Nominate your colleagues, your boss or even yourself for a coveted spot in the Cablefax 100.

It's free to enter - but you must submit your nominations by January 30.

Enter at www.cablefax.com/awards