**URGENT! PLEASE DELIVER** 



Tuesday — September 14, 2010

What the Industry Reads First **ADVERTISEMENT** 

# The fastest-growing cable network group turns heads.

**#1 COMPETITIVE REALITY SHOW PROJECT RUNWAY** 

> **#1 ORIGINAL CABLE MOVIE** THE PREGNANCY PACT



Source: The Nielsen Company, Project Runway vs. original cable series, 2010 thru 8/8; Pregnancy Pact vs. original cable movies, 2010 thru 8/8, M-Su/8-11pm, A25-54 Live+SD (000). AETN defined classifications. Subject to qualifications upon request.

RE Lifetime Lifetime bio

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HISTORY

**URGENT! PLEASE DELIVER** 



## Homecoming: Diversity Week Back in NY; Lowering PAR

The return of **Diversity Week** to NY began with a slight hiccup—WICT's opening panel was to have featured NCTA chief Kyle McSlarrow, but he was detained in DC for critical meetings on net neutrality (more below). WICT recovered nicely, with the host of **CNBC**'s top-rated show, Suze Orman, igniting and inspiring a packed house at the **Hilton** with her straightforward advice on money and life. Spirits also rose when WICT chief Maria Brennan said the organization had decided to reduce the questions companies answer in its semi-annual PAR Report by 70-75%. NCTA's Cable Organization Review [COR] Committee Report on WICT, NAMIC, Kaitz and other associations (Cfax, 7/27) had urged WICT to make the annual study ranking participating companies in pay equity, advancement opportunities and resources for work/life support less burdensome. WICT had planned to do so anyway, Brennan said. On the up side, COR rated WICT's Betsy Magness training cable's best, WICT chair Ellen East said. When asked about the report, McSlarrow's stand-in, NCTA svp of law and regulatory policy Rick Chessen, prefaced his remarks by saying he hadn't taken part in COR. Yet he assured the crowd that NCTA and cable "are very committed to diversity...it's a no brainer." While Brennan noted for the 1st time women outnumber men in the workforce, East said women still are underrepresented in C suites and make 77 cents for every \$1 earned by men. -- A large but excellent leadership panel left attendees with a bevy of characteristics needed for leadership and success. Turner evp/COO Linda Yaccarino said a leader must be able to admit he/she doesn't have all the answers. Former MTV exec Maude Divittis agreed, saying the best defense in this uncertain economic world is realizing one has more to learn. "I've always known I can't do this alone... my [staff] knows my weaknesses," Time Warner Cable evp Carol Hevey said. Acknowledging the importance of communication, History & Lifetime Nets pres Nancy Dubuc said there's a disconnect between #1s and #2s and 3s. The top people must tell the 2s and 3s "it gets easier" when you get to the top. "It's more fun, we have more say, we make more money." Communicating this message will give cable a larger pool of really good people to take over, she said. Center for Creative Leadership pres/CEO John Ryan said his institute's research shows the best leaders are self aware, humble, communicate well with all levels, are life-long learners and know they "don't know everything."

Duty Calls: NCTA pres/CEO Kyle McSlarrow wasn't at WICT's Leadership Conference in NY Mon, having been



# [BRANDS WITH FANS.]

SO MANY ORIGINAL SCRIPTED SHOWS, SUCH DIE-HARD FANS – FX MAKES OTHER NETWORKS GREEN WITH ENVY.





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## CableFAXDaily<sub>m</sub>

## Tuesday, September 14, 2010 • Page 2

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called away to attend a meeting on net neutrality/broadband classification on the Hill. It sounds like the action has temporarily moved to the **House Commerce** chmn's office as the industry players try to gauge whether a legislative draft could gain momentum in the very brief window that Congress has before recess. McSlarrow is planning to attend other Diversity Week events, including **NAMIC**, **Kaitz** and **ACC**. The NCTA board is also slated to meet Wed.

<u>Upfronts</u>: CAB said cable just wrapped up its highest-ever upfront, topping \$8bln for the first time. That a 19% increase from the \$6.7bln for the '09/'10 TV season. Last season, cable's upfront take was down about 13%. By achieving dollar parity with the broadcast nets for the 1st time during this past upfront (both at slightly above \$8 bln), cable' stake of the incremental ad dollars in the recent annual upfront marketplace was roughly 80% of the market's ad spending upside, CAB said. Some estimates put the Big 4 plus CW's upfront in the \$8.5bln range. "In both the quarterly scatter markets and this most recent upfront, advertiser demand for cable brands and programs has grown exponentially since mid-2009. Cable has been the driving media for advertising one's way out of a recession," said CAB pres/CEO Sean Cunningham.

**<u>Ratings</u>: MTV**'s VMAs Sun averaged their biggest audience for any MTV telecast since '02, averaging 11.4mln total viewers (3rd most watched ever among total viewers) and a 10.0 rating among 12-34s. Averaging 7.9 million 12-34 viewers, the telecast ties as MTV's most watched in the demo ever.

**Touchstones:** As much as we love to keep our readers posted on tough carriage negotiations, it's good to know that **Food Net** pres *Brooke Johnson* has a sense of humor about those increasingly public spats. "I have to thank **Cablevision**," she said as she accepted **WICT**'s annual "Woman of the Year" award at the org's Touchstone Luncheon in NYC Mon. "I'm told their votes put me over the top." She also tried to thank all the other nets out there with food-based shows but said "the list is a little bit too long." Ouch. Johnson credited family support and plenty of mentoring for her success. Her advice to up and comers? "Always try to hire people smarter than you are, and they will just lift you up with them." In introducing her, Food star *Rachael Ray* said Johnson "absolutely inspires me in each and every way." Sounds like it's time to name a recipe after her. Meanwhile, WICT honored **Turner** svp, network ops *Veronica Sheehan* as this year's "Woman to Watch," and the exec said she never expected to hold a high position in the media industry but inherited "a strong work ethic from my mother." She told attendees to seek out and appreciate opportunities and noted "tremendous support and encouragement" among her Turner colleagues. -- Also notable was a emotional address by **Style** star *Ruby Gettinger*, whose show "Ruby" about her quest to lose more than 300 pounds and save her own life has amassed a big following. "There are kids who told me they wanted to commit suicide until they saw this show," she told WICT attendees.

**<u>Retrans</u>:** NAB paid a visit to the FCC late last week, telling the chmn's adviser *Sherrese Smith* (again) that the current retrans consent system works just fine. "More extensive government intervention on either side of a retransmission consent negotiation, whether in the context of specific negotiations or through rule changes affecting all negotiations going forward, would adversely affect the strong incentives that currently exist for both broadcasters and MVPDs to reach agreement," NAB said in its ex parte. Meanwhile, **Charter** will start breaking out a "broadcast TV surcharge" on its billing statements under the "taxes and fees" section. "These local TV signals were historically made available to Charter at no cost, or low cost. However, in recent years the prices demanded by local broadcast TV stations have necessitated that we pass these costs on to customers," Charter tells customers on its Website. Charter is among those distributors asking the FCC to revisit the retrans process.

**Competition: AT&T U-verse** services are now available in the Piedmont Triad area of NC, in parts of Guilford, Forsyth, Rockingham and Alamance counties.

*In the States:* Municipally-owned fiber-to-the-premises network op **EPB** announced the citywide availability in Chattanooga, TN, of a 1Gbps broadband service, purported to be the fastest in America. Reports put the cost at \$350/mo. EPB currently offers services to more than 100K homes and businesses in the area. **Alcatel-Lucent** is powering the network, and said its 1Gbps access networks are available across North America, Europe and Asia. -- **Clearwire** has commenced operational readiness activities in NYC, L.A. and other cities in advance of commercial **Clear** 4G launches scheduled for later this year. Pre-launch promos offering dual-mode 3G/4G services are currently available in NYC and L.A. -- **Sprint** launched a fixed mobile convergence service allowing wholesale customers to offer their business customers the opportunity to integrate wireline and wireless voice networks. **Historical Significance:** It may surprise some that many of the 105 Historically Black Colleges and Universities in the US are heavily integrated, or that 2 of those institutions, **Hampton University** and **North Carolina A&T**, of-fer renowned **NASA** and engineering programs, respectively. And it's precisely that type of little known info—along with compelling content—that **C3 Media** CEO and former **BET** exec *Curtis Symonds* believes will help propel planned cable net **HBCU** to success. Slated for an Aug launch, the net will target African Americans 15-24, including the enrollments at HBCUs, plus the related alumni bases. "The market is totally overlooked and offers a big opportunity," said Symonds. "I think the [net's] viewership will surprise people." 28% of HBCU's programming will be sports, and the net has already inked a deal with Black College conference games rights holder **ESPN** to receive the 2nd-window pick of conference contests covering all sports. 31% will be "edutainment" programming, such as shows focused on the aforementioned Hampton and NC A&T programs. "We're looking real good," said Symonds of advanced carriage talks with various MSOs. "This net is a strong community tool." Symonds expects distribution of approx 10mln at launch, primarily in conference markets, but believes 40-50mln total is a realistic goal.

**Advertising:** Kantar Media said TV media powered a 5.7% YOY increase in overall US ad sales during the 1st half of '10, noting the following growth rates: cable (+8.8%), network TV (+7.2%), spot TV (+25.1%), Spanish-language TV (+14.6%) and national syndication (-11.7%). Internet display ads notched a 5.3% increase. Among the top 10 advertisers for the period, **AT&T** upped its spending by 14.1% and **News Corp** by 5.8%. **Verizon** (-12.3%) and **Time Warner** (-1.5%) decreased spending. The automotive category roared back from Jan-June, raising its ad spend by 23.4%.

**Competition:** While **DirecTV**'s a la carte **NFL** Sun Ticket broadband package is supposed to be for consumers not capable of subscribing to DirecTV's DBS service, **BTIG**'s *Rich Greenfield* says there is a way around that—just lie. His firm tried it—making up a fake address, certifying that they couldn't get DirecTV and paying the \$350. "While we suspect DTV will run random spot checks, we sense the company is not particularly worried about people doing what we did, as most consumers will want the Sun Ticket television package, which has no incremental cost if you subscribe to DTV," he writes. It could, however, be a solution for those who are tied into a triple play packages or love their cable service, he notes.

<u>At the Portals</u>: The FCC Enforcement Bureau issued a notice of apparent liability of \$16K for Turner for not properly seeking transfers for various wireless and intl radio licenses that were held by CNN-LP during an internal restructuring (CNN-LP was merged into CNN Investment Co). Turner actually discovered the issue in '09 when it reviewed its licensing portfolio in preparation for another corporate restructuring. The Wireless and Intl bureaus granted the assignment of the 49 licenses from CNN-LP to Turner, CNN America and Court TV, and referred the previous license issue to the Enforcement Bureau.

**Programming:** A&E ordered a 13-ep 2nd season of "The Glades," which is averaging 3.2mln total viewers during its current freshman season to help the net become ad-supported cable's top channel on Sun nights in the demo. -- **Comedy Central**'s "The Daily Show with Jon Stewart" welcomes *Pres Bill Clinton* on Thurs. -- **Logo**'s "Eleven Minutes" (Sat) follows the 1st "Project Runway" winner *Jay McCarroll* through the fashion world and marks the initial offering under "Logo Docs," the net's doc series formerly known as "Real Momentum." -- **Cooking Channel**'s fall slate includes "Bitchin' Kitchen" (Oct 6), a comedic cooking show based on the eponymous Web series.

**WICT Notebook:** In a morning of excellent speakers, *Suze Orman* was the most spirited and honest. She admitted her 10 years at **CNBC** hadn't all been smooth, although she's happy now. And she boosted cable by saying *Oprah*'s retirement from broadcast and entrance into cable "is the best financial move she's ever made... cable is now and will be the future," she said. Her message on leadership combined what she called "being the truth," power and positive thinking. "If you don't think you'll get a promotion or a raise, you never will," she told the crowd. "If people feel your power, you will be successful... if you are powerless, you'll repel people."

<u>On the Circuit</u>: In recognition of his individual talent and commitment to cable's future through marketing and education, **Cox** pres *Pat Esser* was chosen by **CTAM**'s board as the winner of the '**10 Grand TAM award**. Also the vice chair of **NCTA** and a board member of **C-SPAN**, **CableLabs** and **Cable in the Classroom**, Esser will be feted Oct 20 during the CTAM Summit's closing brunch. -- **NAMIC** plans to enhance its digital media platform through a \$95K educational grant contributed by the **Motorola Foundation**. The money directly supports DiversityLive.net, NAMIC's member-driven social networking community.

<u>People</u>: Canoe announced several new appointments, including **Digiforge** CTO *Joel Hassell* as svp, engineering & tech ops. Hassell replaces interim svp, engineering *Steve Reynolds*, who is returning to Comcast. Other hires: *Bruce Dilger*, vp, advanced advertising architecture; *Domenic Centofanti*, vp, data architecture & metrics; and *Michael* 

# **BUSINESS & FINANCE**

lacovelli as vp, platform & production dev. -- Former Time Warner evp Ed Adler has joined MediaLink as sr partner. The L.A. and NYC-based advisory firm's client roster includes AT&T, Disney, News Corp, Sony, NBC and GM. -- Discovery Comm promoted Maria Kennedy to svp. ad sales, direct response, and Jocelyn Egan to svp, **Discovery Solutions**. -- Cablevision's Local Media group tapped Valerie Green as svp, marketing. -- Ascent Media upped Donna Thomas to svp, sales for cable, telco and new initiatives. -- MTVN elevated Michael Greenspan to svp, digital advertising ops and named Rick Bruner vp, digital ad sales research. -- The Sony/Discovery Comm/IMAX 3D jv tapped Julia Rao as CFO. -- Mark Marshall was promoted to svp/national sales manager, Turner Sports Ad Sales.

Business/Finance: Charter shares return to the NASDAQ market for public trading Tues under the symbol CHTR. The move follows a delisting due to the MSO's reorg proceedings and trading of new Charter Class A shares on the OTC Bulletin Board since Nov. In Aug, Charter reported a 4.8% rise in 2Q rev to \$1.77bln and FCF of \$332mln for the year's 1st half. -- Liberty Global increased its stock repurchase program by an additional \$212mln, which when added to '10 stock repurchases through Sept 10 of approx \$787mln would bring the total to approx \$1bln.

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DISH:		
DISNEY:		
GE:		
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MSOS		
CABLEVISION:		0.58
COMCAST:		0.02
COMCAST SPCL:		0.01
GCI:		
KNOLOGY:		
LIBERTY CAPITAL:		
LIBERTY GLOBAL:		
LIBERTY INT:		
MEDIACOM:		
SHAW COMM:		
TIME WARNER CABLE		
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LODGENET:		
NEW FRONTIER:		
OUTDOOR:		
PLAYBOY:	5.13	0.08
SCRIPPS INT:		0.48
TIME WARNER:	31.90	0.12
VALUEVISION:	1.86	0.00
VIACOM:		0.86
WWE:		
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TECHNOLOGY		
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ADC:	12.70	0.02
ADDVANTAGE:		0.07
ALCATEL LUCENT:	2.84	0.10
AMDOCS:		0.82
AMPHENOL:	47.40	1.52
AOL:		. (0.18)
APPLE:		3.63
ARRIS GROUP:	9.13	0.58

<b>CableFAX</b>	Daily	y Stockwat	ch	
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	0.12	BROADCOM:		
	0.27	CISCO:		0.64
15.45	0.35	CLEARWIRE:	7.36	0.05
		COMMSCOPE:		
		CONCURRENT:		
27.49	0.58	CONVERGYS:		0.15
		CSG SYSTEMS:	20.29	0.64
L:	0.01	ECHOSTAR:		0.49
9.89	0.22	GOOGLE:		6.13
12.79	0.49	HARMONIC:	6.76	0.29
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AL:		JDSU:		
	0.35	LEVEL 3:	1.16	0.05
6.44	0.03	MICROSOFT:		1.26
	(0.01)	MOTOROLA:		
CABLE:	0.72	RENTRAK:		0.08
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	(3.15)	SONY:		0.18
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TELCOS		
AT&T:	27.93	0.10
QWEST:	5.94	0.05
VERIZON:	30.90	0.08

#### MARKET INDICES

# CableFAX's PROGRAM October 4, 2010 12:00 - 2:00pm & Top Ops AWARDS Grand Hyatt, NYC

Join us as we celebrate the 3rd annual CableFAX Program Awards and honor the Top Operators of the Year. This outstanding event will bring together those who create amazing content and those who excel in bringing it to the viewers. CableFAX will also be inducting eight honorees to CableFAX's Programming Hall of Fame. *Questions: Contact Elizabeth Brown at ebrown@accesintel.com; 301-354-1610* 

abelli brown at ebrown@accesinter.com; 301-334-1010

View Finalists and Register today at www.cablefax.com/program2010

#### **Special Issue:** Program Award winners and honorees will be featured in CableFAX: The Magazine's October Programming Issue and distributed in print at the October 4<sup>th</sup> event, Cable Fall Connection and Telco TV.

#### Advertising & Sponsorships:

Debbie Vodenos, Publisher, at dvodenos@accessintel.com; 301-354-1695 Amy Abbey, Associate Publisher, at aabbey@accessintel.com; 301-354-1629 Ad Space Close: 9/15 Artwork Due: 9/20 1794

# CableFAX PR GRAM AWARDS

**PLUS ≩** Eight new inductees to CableFAX's **Programming Hall of Fame** 

**Best Show or Series: News** 

Secretary - CNBC

Health Care - CNBC

Travel Channel

**Best Show or Series: Other** Anthony Bourdain: No Reservations

Entertainment Group/G4

Entertainment Group/E!

Investigation Discovery

Scripps Networks

- Retirement Living TV

Model Latina - SiTV

Jersey Shore - MTV

- Free State Studios

Shows - YES Network

Best Show or Series: SciFi

Best Show or Series: Sports

Big Ten Network

Without Bias - ESPN

NHL on Versus - Versus

**Best Show or Series: Talk Shows** 

Chelsea Lately - Comcast

Center Stage - YES Network

Sports - Time Warner Cable

**Best Video on Demand Program** 

Entertainment Group

Caprica - Syfy

Group/Style

Group

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Anderson Cooper 360 - CNN

Hall Event with the Treasury

Dan Rather Reports - HDNet

Attack of the Show - Comcast

On the Case with Paula Zahn -

Live from the Red Carpet - Comcast

Meet the Natives: USA - Travel Channel

Top Gear Season 13 - BBC America

**Best Show or Series: Public Affairs** 

in'-A Benefit for Flood Relief"

GAC for "Music City: Keep on Play

It's your Call with Lynn Doyle: Incest

Walter Cronkite America's Newsman

Survivors - The Comcast Network

Best Show or Series: Reality/Game Show

• American Pickers – History Channel

Pawn Stars – History Channel

Ruby - Comcast Entertainment

Best Show or Series: Regional Program

SU VIDA - Cox Communications

Home and Away - Haunted Atchison

Yankees Pre-Game and Post-Game

Survivors Seasons 1 & 2 - BBC America

The Journey: Big Ten Basketball 2010

Small Potatoes: Who Killed the USFL - ESPN

It's your Call with Lynn Doyle: Incest

Survivors - The Comcast Network

Carolina on Demand: High School

News 13 on Demand: Home from

18006

Haiti - Central Florida News 13

Yankees Baseball - YES Network

The Suze Orman Show - CNBC

Inside the NBA - Turner Sports

Banking on Geithner: A CNBC Town

E! News - Comcast Entertainment

Meeting of the Minds: The Future of

### Monday, October 4, 2010 • 12:00 – 2:00pm • Grand Hyatt, NYC

## Register at www.cablefax.com/program2010

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# CableFAX Program Award Finalists

#### **Best Cable Program - Platinum**

- Breaking Bad AMC
- Damages FX Dexter - Showtime
- Mad Men AMC
- Rescue Me FX
- The Secret Life of the
- American Teenager ABC Family The U – ESPN

### **Best New Cable Program - Platinum**

- 30 for 30 ESPN
- Justified FX
- LIFE Discovery Channel
- Nurse Jackie Showtime Networks
- The Pacific HBO
- WWII in HD History

#### Best Actor in Cable - Platinum

- Gabriel Byrne, In Treatment HBO
- Bryan Cranston, Breaking Bad AMC
- Jon Hamm, Mad Men AMC .
- Timothy Olyphant, Justified FX
- Ron Perlman, Sons of Anarchy FX

#### Best Actress in Cable - Platinum

- Glenn Close, Damages FX
- Claire Danes, Temple Grandin HBO
- Elisabeth Moss, Mad Men AMC Edie Falco, Nurse Jackie -
- Showtime
- Katey Sagal, Sons of Anarchy FX Kyra Sedgwick, The Closer - TNT

#### **Best Director**

- Jon Hock, The Lost Son of Havana ESPN
- Mick Jackson , Temple Grandin HBO
- Barry Levinson, The Band the Wouldn't Die -ESPN
- Kurt Sutter, Sons of Anarchy FX Best Producer
  - Randy Barbato, Fenton Bailey, Richard Courtney, Robert Sizemore, Tori Spelling and DeanMcDermott, Tori and Dean: Home Sweet Hollywood - Oxygen Media
  - Brenda Hampton, The Secret Life of the American Teenager - ABC Family
  - Debbie Jacobson and Dean Love, What's Next Reunion Show - Retirement Living TV
- Maria Perez-Brown SiTV
- The Tudors Showtime

#### **Best Writer**

- Steven S. DeKnight, Spartacus: Blood and Sand - Starz
- Savannah Dooley & Winnie Holzman, Huge - ABC Family
- Denis Leary & Peter Tolan, Rescue Me - FX
- Kurt Sutter, Sons of Anarchy FX

#### Best Actor/Actress/Host: Comedy

- Brooke Elliott, Drop Dead Diva -Lifetime Television
- Edie Falco, Nurse Jackie Showtime Joel McHale, The Soup - Comcast Entertainment Group
- James Roday, Psych USA Network
- Tony Shalhoub, Monk USA Network

- Best Actor/Actress/Host: Drama Matt Bomer, White Collar -
- USA Network
- Jon Hamm, Mad Men AMC Joe Mazzello, The Pacific - HBO
- Mary McCormack, In Plain Sight -**USA Network**

#### Best Host: Food

- Alton Brown, Iron Chef America -Food Network
- Guy Fieri, Diners, Drive-Ins and
- Dives Food Network Adam Richman, Man v. Food -
- Travel Channel
- Andrew Zimmern, Bizarre Foods -Travel Channel

#### Best Host: News/Public Affairs

- Matt Frei, BBC World News
- America BBC America Melissa Lee, Host of CNBC's "Fast
- Money" CNBC
- Dan Rather, HDNet's Dan Rather Reports
- Paula Zahn, On the Case with Paula Zahn - Investigation Discovery
- Best Host: Reality/Game Show

#### Ben Bailey, Cash Cab - Discovery

Channel Heidi Klum, Project Runway -Lifetime Television

#### **Best Host: Regional Program**

- Chick Hernandez, Redskins Kickoff Comcast Sports Net Mid-Atlantic
- Paul Lisnek Site of Remembrance Comcast
- Robert Traynham, Roll Call with Robert Traynham - The Comcast Network

#### **Best Host: Sports**

- Mike Breen, Mark Jackson and Jeff VanGundy, NBA on ESPN - ESPN
- Ernie Johnson, Inside the NBA -Turner Sports Dhani Jones, Dhani Tackles the
- Globe Travel Channel

#### Best Host: Talk Shows

- Chelsea Handler, Chelsea Lately -
- Comcast Entertainment Group Suze Orman, The Suze Orman
- Show CNBC Susan Swain, Washington Journal - C-SPAN

### **Best Host: Other**

#### Anthony Bourdain,

- No Reservations Travel Channel Michele Lepe as Nina
- The Goodnight Show PBS Kids Sprout Jeremy Wade, River Monsters
- Animal Planet

#### **Best Online/Mobile Extras** for a Linear Show

- Better Call Saul Sony Pictures Television
- In the Kitchen with Andrew
- Zimmern Travel Channel TNT Race Buddy - Turner Sports
- Tour de France Tour Tracker Versus
- Best Online-Only/Mobile-Only Show
- E! News Now Comcast Entertainment Group

- · Ghost Adventures: Asylum of the Damned - Travel Channel
- The Jump on NBA.com NBA Digital/Turner Sports
- Off the Track with Tony Stewart -Turner Sports

#### **Best Opening Sequence**

- NBA All-Star Sunday Night -Turner Sports NBA on ESPN - Eastern Conference
- Finals Open ESPN Not Fade Away - Retirement Living TV WWII in HD- History Channel

Best Show or Series: Animals/Nature

Natural companions - Veria

Whale Wars - Animal Planet

**Best Show or Series: Animated** 

Star Wars: The Clone Wars

Best Show or Series: Comedy

The Ricky Gervais Show - HBO

Greek - ABC Family The Hard Times of RJ Berger - MTV

Party Down - Starz Entertainment

**Best Show or Series: Documentary** 

Anatomy of a Closet - Ovation

The Lost Son of Havana - ESPN

The Secret Life of the American

Spartacus: Blood and Sand - Starz

Best Show or Series: Educational/

Good Eats with Alton Brown

Yard Crashers - DIY Network

Christmas in Canaan -

**Best Show or Series: Food** 

Hot on the Trail - Veria

**Best Show or Series: Music** 

Man v. Food - Travel Channel

Hallmark Channel

Hallmark Channel

Best Show or Series: Family Friendly

America The Story of Us - History

Debbie Macomber's Mrs. Miracle -

The Next Iron Chef - Food Network

Square Garden: Answer the Call - FUSE

FUSE Presents Jay-Z from Madison

HDNet Concert Series - HDNet

• On the Record with FUSE - FUSE

Beyond the Barrel: The Race to Fuel

Ray Johnston Band: Road Diaries - HDNet

America The Story of Us -

LIFE - Discovery Channel

It's Always Sunny in Philadelphia - FX

Archer - FX

Cartoon Network

Latino 101- SiTV

**History Channel** 

the Future - CNBC

WWII in HD - History

Breaking Bad - AMC

Mad Men - AMC

Entertainment

Food Network

Instructional

The winners will be announced during the October 4th award luncheon at the Grand Hyatt in New York City and in CableFAX: The Magazine Programming: Next and Best issue. Congratulations to all the finalists. See you on October 4th! To register for the event, visit www.CableFAX.com/program2010

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# **INDUSTRY Q&A**

## **Debra Lee on Diversity, Associations and BET's Growth**

A vocal proponent of diversity, BET pres/CEO Debra Lee believes much more needs to be done: "I don't think we've come a long way." Yet as BET and NAM-

IC celebrate 30th birthdays, Lee is upbeat about both; she believes NCTA wants diversity groups to succeed and she sees global growth for BET. Excerpts of her talk with Seth Arenstein appear below. A fuller transcript is at: cablefax.com



Debra Lee

The common wisdom is that programmers have done a good job providing opportunities for women and minorities, but cable operators haven't done as well.

True. The programmers have made more progress. But even on the programming side there's a lot more that needs to be done. There are maybe a handful of female CEOs... My definition of diversity is that it should be across the board... You shouldn't have to look to BET or Lifetime and say 'Well there's an African American there, or there's a woman.'

One of my interests is making sure we have women and minorities in the C suites. Unless we're in decision-making positions you can't really say diversity has worked in the cable industry.

I think you are going to see more diversity growth as operators start merging with the programming side... I think cable operators really need to look hard inside and to continue to make this a focus. The scary thing for me is that I sense the growing feeling that we've accomplished a lot [on diversity], so we don't have to focus on it as much. I think that is totally not true. There's still a lot to be done. The only way you get it done is by focusing on it.

What about NCTA's report about the associations? Will they survive?

I think they will continue to exist. I was part of the committee at NCTA that was looking at some of these groups. I think the feeling from the board is that they really want these groups to exist but they... want some rationale to the whole system so the companies are not just giving, giving, giving and not really un-



These organizations have to exist. They are the way we train our executives [and] get the training companies aren't necessarily doing. I don't buy the approach that companies are doing enough so we don't need these organizations. I think that's absolutely not true... I think most of the organizations will continue to exist,

derstanding what they are getting back for it...

although some of them may be in a different format.

## What about diversity on the operator side? And has diversity succeeded when we look at a woman CEO and think of her merely as a CEO?

Yes, I think that's right and I think it will take us a while to get there. I don't see the pipeline on the cable operator side. And maybe I'm just not closely connected to it, but I look at the NCTA board and see who makes that up and it's a network of men. It just doesn't seem to have welcomed women into its ranks yet and I don't know why that is. So, there's a lot of work that needs to be done there, and in the leadership of the cable industry in general, on the programming side and the cable operator side... Until the CEOs say 'This is a priority and I'm going to do it' you can have all Diversity Weeks that you want and it's not going to make a difference...

### '09 was BET's best year and '10 seems even better. Is there more growth?

We see a big opportunity in international growth, we are in 53 countries... We just took "The Wendy" Williams Show" to the UK. There's really a growing appetite for black entertainment in many parts of the world... we see a lot more room for growth there.

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