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Label Maker: FCC Shows It's Serious When it Comes to DTV Enforcement

With Congress continuing to scrutinize what the FCC is doing to prepare the nation for the upcoming DTV transition, the agency approved more than \$6mln in fines for companies it said didn't meet DTV labeling requirements and for other violations. Seven companies allegedly failed to label analog TVs, with Sears Roebuck/K-Mart nabbing the biggest fine, nearly \$1.1mln. Also receiving notices of apparent liability for forfeiture were Wal-Mart (\$992K), Circuit City (\$712K), Fry's (384K), Target (\$296K), Best Buy (\$280K) and CompUSA (\$168K). All of the stores had received previous warnings over their labeling. These are the largest fines yet for DTV labeling, with the 1st coming last Oct. The warning labels inform customers that a converter box will be needed after Feb 17, '09 to receive over-the-air broadcasting. The FCC's field offices began issuing citations for failure to comply with the labeling requirement on May 30. Other fines Thurs go to Syntax-Brillian and Precor for allegedly shipping TV sets that can't receive digital signals. Syntax was fined \$1.26mln, and Precor \$357,900. Polaroid was fined \$775K and Proview \$300K for allegedly making sets that don't include Vchips, which let parents block inappropriate content for children. Later Thurs, the FCC Enforcement Bureau announced another proposed \$3.4mln in fines for 7 manufacturers for possible V-chip violations. The Bureau's investigations examined whether TV makers had complied with an FCC rule requiring that TVs can adapt to changes in the content advisory rating system. The consent decrees, which reflect the specific factual circumstances of each case, include significant voluntary contributions as well as compliance measures (such as training employees in FCC rules and testing equipment) to avoid future violations. LG Electronics was given the largest proposed fine (\$1.7mln), with the others ranging from \$20K-\$450K. All of the companies will get a chance to appeal to have the fines reduced or thrown out.

<u>Net Neutrality</u>: Still no word out of the **FCC** on participants for next week's broadband network management hearing at Stanford. Scuttle is that several public interest folks will be invited. Meanwhile, **Comcast** told the FCC that **Pando Networks**' announcement this week was further proof that market forces, rather than govt, should drive evolution of the Internet. The content delivery service provider employed "P4P" protocols to improve P2P performance and reduce costs for ISPs. Pando's results showed increased delivery speeds of up to 235% across US cable networks and up to 898% across intl broadband networks. Testing began Feb 21, with Pando delivering video content to more than 1mln people on broadband networks, including **AT&T**, **Cablevision**, **Comcast**, **Cox**, **Telecom Italia**, **Time Warner** and **Verizon**.

In the Courts: As competitive ads proliferate among multichannel ops, so too do false advertising spats like the NY lawsuit filed Wed by Verizon against Time Warner Cable. Previously, DirecTV called out both Cox and Comcast for allegedly misleading HD spots. Now, Verizon claims certain Time Warner ads "misrepresent the capabilities of Verizon's all digital fiber-optics-to-the-premises network and falsely claim that Time Warner's inferior coaxial cable system is superior to and more advanced than Verizon's FiOS network." Among the "false" implications: VZ does not offer a triple-play



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bundle, and FiOS TV requires a satellite dish. The telco seeks injunctive relief, corrective advertising and damages. "We feel the lawsuit is without merit, and we look forward to defending against it in the appropriate venue," said Time Warner.

In the States: An IL Senate cmte passed a bill that directs to mandatory arbitration any carriage dispute between cable and indie programmers. It's the 1st notable success for **NFL Net**, which has lobbied for similar bills in multiple states. The legislation now heads to the full Senate. NFL Net lauded the vote as a blow to "cable companies blocking competition and raising rates simply to increase their company profits."

Competition: FIOS TV is now available in 6 additional NJ communities, bringing to 280 the number of state municipalities in which the service is offered.

Board Room: Time Warner pres/CEO Jeff Bewkes was elected to Time Warner Cable's board Tues, filling the vacancy created by former New Line honcho Michael Lynne's resignation last month.

<u>Deals</u>: Time Warner shares closed up 1.25% following reports it's talking with Yahoo! about combining Internet ops to thwart Microsoft's \$44.6bln takeover offer for Yahoo!. Meanwhile, Microsoft is talking with News Corp about a joint bid.

Smack Down: As Web site Consumerist.com looks for the "Worst Company in America," pitting a roster of companies nominated by Web site visitors against each other, video providers have been among those drafted into the game. Thurs' match-up (Round 21 in the contest) had **Time Warner Cable** up against **RadioShack**. At press time, the MSO was leading in worst votes—57% vs 43%. Past head-to-head matches (in which voting's still open) have featured **Comcast** vs Menu Foods (Comcast currently has 70% of the vote), AllState vs **Verizon** (the telco had 61% at last check), CompUSA vs **DirecTV** (CompUSA has 57%), Wellpoint vs **Charter** (Wellpoint leads with 62%) and eBay/PayPal vs **Cox** (eBay has a whopping 72% of the vote).

Carriage: Cox launched Comcast SportsNet Mid-Atlantic HD in Northern VA just as Caps and Wizards playoffs start.

<u>Research</u>: Echoing 1 of *Rep Rick Boucher*'s (D-VA) key DTV transition concerns, research firm **Centris** said one-quarter of US consumers residing in difficult reception areas will need to upgrade their antenna to receive any signals, while an additional 10% will only receive 1 station without antenna replacement. The firm's study identified the 10 most at-risk TV markets, which collectively account for 2mln OTA HHs in poor reception areas: NY, Boston, L.A., Philadelphia, D.C., Seattle-Tacoma, San Francisco, Minneapolis-St. Paul, Atlanta and Cleveland.

Programming: CNN's coverage of a forum (Sun, 8pm ET) organized by Faith in Public Life will feature *Hillary Clinton* and *Barack Obama* discussing moral issues. -- **FX** will air Sat (11pm ET) a condensed version of the **MySpace**-sponsored variety show staged last month for US troops in Kuwait. Featured are *Jessica Simpson*, *Pussycat Dolls* and comedian *Carlos Mencia*. -- **Speed**'s "Wrecked" (Jul) chronicles the activities of Chicago O'Hare Towing & Recovery, and joins the vocation-based reality show arena already inhabited by **Discovery Channel**, **Nat Geo**, **History**, **truTV** and others. -- **TVG**'s unprecedented coverage of Sat's Toyota Bluegrass Stakes will include 24 race cameras, mic'd jockeys, tracking tech to better follow particular horses, and new in-race graphics. -- Longtime **Discovery** personality *Christopher Lowell* is returning to TV, joining **Fine Living** on July 26 with new series "Work that Room with Christopher Lowell."

-- C-SPAN features on Fri at 2pm ET live coverage of the Newseum's formal dedication. Rupert Murdoch and Michael



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Entry Questions: Contact awards coordinator Saun Sayamongkhun at (301) 354-1610, ssayamongkhun@accessintel.com.

BUSINESS & FINANCE

Bloomberg will be among those on hand for the unveiling of the new DC museum on news.

Public Affairs: The Comcast Foundation has doled out \$1K scholarships to nearly 2K high school seniors across the country this year as part of the "Comcast Leaders and Achievers" program. Since the program began 8 years ago, Comcast has awarded nearly \$10mln in scholarships. -- Cable modem inventor Rouzbeh Yassini's Yassini Broadband Knowledge Center has launched a grant program to provide \$200K and research support for post-graduate projects. Execs from Comcast, Cox, Charter, Cablevision and Time Warner Cable will be involved in the evaluation process. Info at YAS.com.

On the Circuit: Was that our old pal Johnny O ranking higher than ESPN's Dick Vitale in SI.com's list of media power rankings? (http://sportsillustrated.cnn.com/2008/writers/richard deitsch/04/07/media.0407/index.html). How much bigger can his head swell?

People: Cox upped Jay Rolls to svp, tech. Sandy Mencher was promoted to vp, financial planning & analysis. Laurel Wichert was promoted to vp, research for TV Land. -- Disney/ESPN Media Nets promoted Matt Kenny to vp, field sales, Western div, and Eric Ratchman to vp, business strategy and development. -- truTV promoted Darren Campo to svp, programming, production and development.

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	Company	04/10		C
		Close	Ch	
	BROADCASTERS/DBS			A
	BRITISH SKY:	43.81	(0.64)	A
	DIRECTV:	26.21	0.21	AF
	DISNEY:	31.35	0.50	AF
	ECHOSTAR:	31.63	1.07	A۱
	GE:			BI
	HEARST-ARGYLE:	20.08	0.26	BL
	ION MEDIA:			BF
	NEWS CORP:	19.46	(0.07)	CI
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	MSOS			C
	CABLEVISION:			C
	CHARTER:			CS
	COMCAST:	19.96	(0.14)	E
	COMCAST SPCL:	19.74	(0.09)	GI
	GCI:	6.46	0.00	G
	KNOLOGY:	13.39	(0.14)	H/
	LIBERTY CAPITAL:	16.19	(0.22)	JE
	LIBERTY ENTERTAINM			LE
	LIBERTY GLOBAL:			Μ
	LIBERTY INTERACTIVE	E: 16.04	0.07	M
	MEDIACOM:	4.41	(0.16)	N
	ROGERS COMM:			N
	SHAW COMM:			0
	TIME WARNER CABLE			Pł
	VIRGIN MEDIA:			R
	WASH POST:	679.00	(1)	SE

PROGRAMMING

FRUGRAMMING				
CBS:	22.07 0.09			
CROWN:	4.82 0.16			
DISCOVERY:	22.20 0.20			
EW SCRIPPS:	42.07 0.25			
GRUPO TELEVISA:				
INTERACTIVE CORP:				
LIBERTY:				
LODGENET:				
NEW FRONTIER:				
OUTDOOR:				
PLAYBOY:				
TIME WARNER:	14.61 0.18			
UNIVISION:	36.23 0.00			
VALUEVISION:	4.95 0.03			
VIACOM:	40.73 (0.09)			
WWE:	19.00 (0.24)			
TECHNOLOGY				

TECHNOLOGY		
3COM:	2.36	(0.01)
ADC:	12.98	0.02
ADDVANTAGE:		(0.05)
ALCATEL LUCENT:	6.00	(0.1)

CableFAX Daily Stockwatch				
04/10	1-Day	Company	04/10	1-Day
Close	Ch		Close	Ch
RS/DBS/MMDS		AMDOCS:		0.12
	(0.64)	AMPHENOL:		1.07
	0.21	APPLE:		3.11
	0.50	ARRIS GROUP:	6.36	0.23
	1.07	AVID TECH:		
	0.31	BIGBAND:	6.24	0.24
E:	0.26	BLNDER TONGUE:	1.35	(0.07)
1.45	0.00	BROADCOM:		
19.46	(0.07)	CISCO:		0.51
		COMMSCOPE:		0.61
		CONCURRENT:	0.72	0.01
22.77	(0.74)	CONVERGYS:	15.11	0.06
0.99	0.03	CSG SYSTEMS:	11.47	0.13
19.96		ECHOSTAR HOLDING	:	0.02
L: 19.74	(0.09)	GEMSTAR TVG:	4.84	0.07
6.46	0.00	GOOGLE:		
13.39		HARMONIC:	7.75	(0.05)
AL: 16.19	(0.22)	JDSU:	14.37	0.16
RTAINMENT:.25.19		LEVEL 3:		
AL:34.91		MICROSOFT:		0.22
ACTIVE: 16.04		MOTOROLA:		
4.41		NDS:		
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SA:24.41		VONAGE:		
ORP:21.13		YAHOO:	28.59	0.82
6.01	(0.05)	TELCOS		

TELCOS

AT&T:	 . 0.01
QWEST:	 . 0.07
VERIZON:	 (0.19)

MARKET INDICES

DOW:	. 12581.98	54.72
NASDAQ:	2351.70	29.58

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PROGRAMMER'S PAGE with Chad Heiges and Seth Arenstein Forget Counting Calories

Nat Geo's estimable "Save Our Planet" conservation initiative seeks this year to help consumers understand their ecological impact and provide environmentally-conscious alternatives. The former goal is well achieved with "Human Footprint" (Sun, 9pm), hosted by ABC News' Elizabeth Vargas. Unfortunately, the special, though clever, lacks ample variation in its presentation and therefore feels more like an extended PSA or school fodder rather than an engaging eye-opener. In short, a narrower telecast window would likely have been a more prudent. Even so, Vargas is sharp, if measured, and the show is worth a look. Nat Geo evp, content Steve Burns likes the show's simplistic thrust and neutrality. "It's made without judgment and without special effects... and follows cradle to grave our consumption," said Burns at a D.C. screening. A truck load of cogent and often shocking imagery does help drive home just how much we as humans consume over approx 80 years, saving viewers from drowning in a bay of numbers. Sizeable regiments of rubber duckies and milk cartons, for example, serve to illustrate the average human's 28K lifetime showers and average lifetime consumption of 13K milk pints. The breadth of consumer goods highlighted—diapers to eggs to oil-effectively spotlights various stages of human development-and product inhalation. "We are a prodigious user and discarder on this Earth," said Vargas. Indeed. 1 interesting note: an avg male is said to spend \$53K on clothing during his lifetime, and although the show implies a greater investment by women, it never gives an exact figure. Perhaps Vargas played a role in that omission even though she wears the same shirt throughout. The screening event also saw Nat Geo award several college students with prizes for PSAs and short films that highlight elements of conservation. The PSAs will air on the net Apr 22. Cool stuff, but alas, there's no mention in Human about college students' consumption patterns of pizza and beer. CH

<u>Highlights</u>: "Classical Baby: The Poetry Show," Sat, 6:30pm, **HBO**. This gem, intended for children but entertaining for everyone, illustrates why the hysteria concerning HBO's demise post "The Sopranos" is silly. Augmenting the Emmy-winning "Classical Baby" music, painting and dance specials, this edition features poetry. The mix of cartoons, literature, music and famous narrators (*Andy Garcia, John Lithgow, Susan Sarandon,* among others) is a formula that still works. And how does HBO get young kids to emote so well about poetry in the breaks between the cartoons? *SA*

<u>Worth a Look:</u> "Viva Hollywood!" Sun, 10:30pm, VH1. 12 young Latino and Latina actors—all buff, beautiful and wickedly sexy—live together in the reality series requisite dream house to vie for a telenovela part. So simple, so decadent, so hot, so what? SA

Notable: "Live From The Masters," (before and after network coverage), Fri-Sun, The Golf Channel. We're repeating ourselves, but it's true, nobody does it better. -- "CMT Music Awards," Mon, 8pm ET. The fan-voted awards should be even better with *Miley Cyrus* and her daddy co-hosting. *SA*

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Basic Cable Rankings					
(3/31/08-4/06/08)					
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29 35 35 35	NOGG APL TTC OXYG NGC	0.5 0.4 0.4 0.4	294 409 338 329		
35 35 35 35 42	SOAP HI BIO HLN	0.4 0.4 0.4 0.3	276 251 189 178 311		
42 42 42 42	WGNC GSN WE SPD	0.3 0.3 0.3 0.3	220 215 202 195		
*Nielsen data supplied by ABC/Disney					

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