3 Pages Today

CableFAX Daily...

Thursday — March 26, 2009

What the Industry Reads First

Volume 20 / No. 056

Stimulation Question: GOP Leaders Want Answers On Broadband Spending Plans

Republican **House Commerce** members *Joe Barton* (R-TX) and *Cliff Steams* (R-FL) are quizzing the heads of the **FCC**, **NTIA** and **RUS** on plans for the \$7.2bln in broadband funding located in the stimulus bill. They're particularly interested in prioritizing funds for unserved areas and areas where broadband mapping has taken place. In a letter Wed to the 3 agency heads, the lawmakers put forth 6 questions that they want answered by Tues. "While we applaud President *Obama*'s focus on this type of transformational infrastructure, we fear that the haste with which the legislation was drafted and enacted, and the short timeframe the respective agencies are afforded to accomplish their tasks, may prevent the agencies from achieving these worthwhile goals as effectively as might otherwise have been possible," they wrote. "The very real risk, of course, will be that taxpayer dollars are once again wasted on another ineffective government program." Specifically, they ask if funds should be prioritized in states where broadband mapping has been completed and allocated based on that data. Nationwide mapping might not be complete before the bill requires funds to be awarded, but maps have been completed in several states, they wrote. Like cable, they suggest prioritizing unserved areas over underserved areas, saying that not doing so would allow some to "get back in line for 'seconds' before other areas have had a chance to get 'firsts." If funds do go to underserved areas, they ask the 3 orgs to weigh in on having that money stimulate demand, rather than supply. That's another proposal that cable has made, with **NCTA** suggesting that the money in underserved areas go toward overcoming barriers to adoption—such as affordability, lack of a computer, low digital literacy.

Stop Calling: The FTC has brought a case against DISH over alleged violations of the National Do Not Call Registry. The Dept of Justice filed suit at the FTC's behest Wed, with the Attorneys General of CA, IL, OH and NC as co-plaintiffs. Notably, the govt is going after DISH not necessarily for violations it may have made, but for those possibly made by its authorized retailers. "If you call consumers whose numbers are on the Do Not Call Registry, you're breaking the law. If your authorized dealers call consumers whose numbers are on the Registry, you're breaking the law," said Eileen Harrington, acting dir of the FTC's Bureau of Consumer Protection. The govt is seeking a permanent injunction against DISH that prohibits it from violating the telemarketing rule and requires it to monitor and enforce authorized dealers' compliance. It's also seeking civil penalties. DISH said it disagrees with the charges. "An independent audit demonstrates that DISH Network is in compliance with 'do-not-call' laws, has proper controls in place, and is well within the safe-harbor provisions of the law," the company said. "We also believe that the FTC is equating merely doing business with an independent retailer to 'causing' or 'assisting and facilitating' violations by that retailer, which creates a strict liability standard that does not exist in the law and was not intended by Congress. We look forward to resolving these differences of opinion through the judicial process." DISH has terminated some marketing pacts with retailers for Do-Not-Call Violations over the years. The DOJ is also filing complaints against 2 of DISH's authorized retailers, Vision Quest and New Edge Satellite.



Promotion details at www.reelzchannel.com/guarantee
@2009 ReelzChannel, LLC ReelzChannel is a trademark of ReelzChannel, LLC.

ReelzChannel is putting its money where its mouth is. Our on-air promotion recommends a specially selected VOD/PPV movie every few weeks.

We're so confident that your subscribers will like it that if they don't, we'll pay them back for it!



CABLEFAX DAILY (ISSN 1069-6644) is published daily by Access Intelligence, LLC ● www.cablefaxdaily.com ● fax:301/738-8453 ● Editor-in-Chief: Amy Maclean, 301/354-1760, amaclean@accessintel.com● Exec Editor, Michael Grebb, 301/354-1790, mgrebb@accessintel.com ● Assoc Editor, Chad Heiges, 301/354-1828,cheiges@accessintel.com ● Asst VP, Ed Director,Seth Arenstein, 301/354-1782, sarenstein@accessintel.com ● Publisher: Debbie Vodenos, 301/354-1695, dvodenos@accessintel.com ● Advertising Mgr: Erica Gottlieb, 212/621-4612 ● Marketer: Patrick Benko, 301/354-1789, pbenko@accessintel.com ● Marketing Director: Carol Bray, 301/354-1763, cbray@accessintel.com ● Prod: Joann Fato, 301/354-1681, cdaily@accessintel.com ● Diane Schwartz/VP and Group Publisher ● Paul Maxwell/Columnist ● Subs/Client Services: 301/354-2101, fax 301/309-3847 ● Group Subs: Carol Bray, 301/354-1763, cbray@accessintel.com

<u>WiMAX</u>: Although many branding questions exist, cable must be heartened by **Sprint**'s commitment to multi-city launches of mobile broadband services and devices. The company's deployment plans include Chicago, Seattle, Atlanta and other markets that overlap with the roll out plans of **Clearwire** this year, and Boston, Houston, NY, San Francisco and D.C. in '10. After the recent news that **Comcast** plans to offer WiMAX services in Portland under its own brand instead of **Clear**, Sprint's announcement seems to further hint that the cable/Clearwire/Sprint partnership is intent on blanketing the nation with mobile broadband services under various brands and through different channels to see what works best. **S&P** maintained its 'hold' opinion of Sprint shares, saying that although the company's 4G plans "will remove some doubt as to buildout plans for WiMAX and its long-term viability," WiMAX may still be at a disadvantage verses LTE tech in scale and scope. -- With membership representing more than 455 WiMAX network deployments in 135 countries, the **WiMAX Forum** appointed as new board members **Comcast Cable** svp, wireless tech *Dave Williams* and **Clearwire** svp, global ecosystem and standards *Ali Tabassi*.

<u>Competition</u>: Verizon said it's looking to launch local TV programming similar to DC's **FiOS1** in all FiOS markets, but gave no time table after reports pegged summer as the roll out date for NYC.

<u>Upfronts:</u> Intent on developing opportunities for advertisers to activate their brands across its portfolio, **Cartoon Net** announced its largest-ever commitment to new content development. Among the net's 19 new programming ventures ('09-'10): animated series "Scooby-Doo--Mystery, Inc.;" live-action series "The Othersiders," following 5 friends on real missions exploring paranormal activity; original movie "Ben 10: Alien Swarm," based on the net's popular animated series; and scripted pilot "Unnatural History" (wt), an adventure series centered on a teenager who must tackle high school after traveling with his anthropologist parents. -- **ION TV** plans to develop and prod 12 original films/yr that offer advertisers integrated marketing opportunities. The 1st is set to premiere in 4Q. The movies will join in the net's lineup of off net series such as "Ghost Whisperer" and "Criminal Minds," plus original acquired series "Durham County."

<u>Intl</u>: Rainbow Media inked with Numericable a deal to launch Sundance Channel in France, marking the net's 1st intl distribution pact.

Ratings: USA rebounded strongly from its arguable prime defeat at the hands of Disney Channel to regain its typical form, crushing the competition with a 2.4/2.35mln and the consistent help of WWE content, which averaged a 3.7/3.56mln. Disney (1.8/1.74mln) followed in 2nd, Fox News (1.7/1.66mln) in 3rd, and TBS (1.3/.33mln) and Nick at Nite (1.3/1.26mln) tied for 4th. -- Brag Book: The season finale of ABC Family's "The Secret Life of the American Teenager" tied a series record with 4.5mln total viewers while becoming the net's top telecast ever among females 12-34 (2.4mln). -- Since its re-branding launched last fall, ION TV has achieved 30% ratings growth among 25-54s and 16% among prime HHs. -- The season finale of TLC's "Jon & Kate Plus 8," which came amid rumors of marital woes, topped NBC's "Heroes," CBS' "Two and a Half Men"/"Rules of Engagement" and Fox's "24" in women 18-34. The show delivered nearly 1.1mln women 18-39, topping NBC by 32%, CBS by 16% and Fox by 23%. The finale, the highest-rated ep ever, averaged 1.8mln women 18-49. For the record, it didn't address the rumors, but Jon's discomfort with the spotlight.

<u>Programming:</u> Black Broadcasting Net will have some sports programming when it launches later this year. On tap in HD are: "Black College Sports," a showcase of highlights from historically black colleges; "Ringside Boxing," IBF World



BUSINESS & FINANCE

Championship boxing and "Premier Basketball League," a league with 13 teams. -- MLB Net's initial 8 live regular season games feature 16 different teams and kick off Apr 9. Bob Costas will provide play-by-play Apr 16 for the debut of the new Yankee Stadium.

-- TV One has partnered with K2 Pictures to prod "Life After" (fall), offering behind-the-scenes stories of how some American celebrities have dealt with major turning points in their lives.

Online: After bowing a partnership in Dec with **Netflix**, **TiVo** has agreed to deliver Blockbuster's digital movie library directly to TV through broadband-connected TiVo DVRs beginning later this year. Additionally, TiVo DVRs will be sold at thousands of Blockbuster stores and on Blockbuster.com.

Honors: With induction set for Oct at The Cable Center. The Cable Hall of Fame Class of '09 includes Showtime Nets chmn/CEO Matt Blank; CTAM pres/CEO Char Beales: Cablevision COO Tom Rutledge; **CNN** anchor emeritus *Bernard Shaw*: **Heritage Comm** co-founder/past pres Jim Cownie; Prime II Investments chmn Bob Hughes; and Core Capital Partners managing dir Tom Wheeler.

People: TV One hired Eric Claytor away from Sportsman Chan**nel**, making him vp, affil relations/ Western region and natl accounts. -- Scott Richman, MSG Media svp, gm of interactive, will take on an expanded role of overseeing the Fuse digital dept.

Ca	bleFAX	Dail	y Stockwatch
Company	03/25		Company 03/
,,,,,,	Close	Ch	Clo
BROADCASTERS/DB	S/MMDS		AMDOCS:
BRITISH SKY:		(0.47)	AMPHENOL:
DIRECTV:			APPLE:
DISH:			ARRIS GROUP:
DISNEY:			AVID TECH:
GE:			BIGBAND:
HEARST-ARGYLE:			BLNDER TONGUE:
NEWS CORP:			BROADCOM:
			CISCO:
MSOS			CLEARWIRE:
CABLEVISION:	13.75	0.08	COMMSCOPE:
CHARTER:	0.04	0.00	CONCURRENT:
COMCAST:			CONVERGYS:
COMCAST SPCL:			CSG SYSTEMS:
GCI:			ECHOSTAR:
KNOLOGY:			GOOGLE:
LIBERTY CAPITAL:			HARMONIC:
LIBERTY ENT:			INTEL:
LIBERTY GLOBAL:			JDSU:
LIBERTY INT:			LEVEL 3:
MEDIACOM:			MICROSOFT:
SHAW COMM:			MOTOROLA:
TIME WARNER CABLE			OPENTV:
VIRGIN MEDIA:			PHILIPS:
WASH POST:			RENTRAK:
			SEACHANGE:
PROGRAMMING			SONY:
CBS:	4.39	(0.08)	SPRINT NEXTEL:
CROWN:			THOMAS & BETTS:
DISCOVERY:			TIVO:
EW SCRIPPS:			TOLLGRADE:
GRUPO TELEVISA:			UNIVERSAL ELEC:
HSN:			VONAGE:
INTERACTIVE CORP:.	14.88	0.17	YAHOO:
LIBERTY:	23.12	0.62	
LODGENET:	1.23	0.14	TELCOS
NEW FRONTIER:	1.30	(0.12)	AT&T:
OUTDOOR:	6.82	0.32	OWEST:
PLAYBOY:	1.92	(0.06)	VERIZON:
RHI:	1.33	(0.02)	
SCRIPPS INT:			MARKET INDICES
TIME WARNER:	8.56	0.04	DOW:7
VALUEVISION:			NASDAQ:1
VIACOM:	19.58	0.14	
WWE:	11.92	0.67	
TECHNOLOGY			
3COM:	2.95	0.11	
ADC:			
ADDVANTAGE:			
ALCATEL LUCENT:			l

Company	03/25	1-Day
	Close	Ch
AMDOCS:	17.64	0.26
AMPHENOL:	29.37	0.28
APPLE:		
ARRIS GROUP:	7.60	0.24
AVID TECH:	9.60	0.09
BIGBAND:		
BLNDER TONGUE:	0.86	0.0Ó
BROADCOM:	19.80	(0.78)
CISCO:	16.57	(0.11)
CLEARWIRE:	4.40	0.13
COMMSCOPE:	9.91	0.11
CONCURRENT:	3.31	0.07
CONVERGYS:		
CSG SYSTEMS:	13.44	0.19
ECHOSTAR:		
GOOGLE:		
HARMONIC:	6.50	0.20
INTEL:	14.94	(0.06)
JDSU:		
LEVEL 3:		
MICROSOFT:		
MOTOROLA:		
OPENTV:		
PHILIPS:		
RENTRAK:		
SEACHANGE:	5.83	0.06
SONY:	21.62	0.22
SPRINT NEXTEL:		
THOMAS & BETTS:		
TIVO:		
TOLLGRADE:		
UNIVERSAL ELEC:		
VONAGE:		
YAHOO:	13.55	(0.06)
TELCOS	00.10	(0.45)
AT&T:		
QWEST:		
VERIZON:	30.15	(0.36)
MARKET INDICES		
DOW:	7740.04	90.60
NASDAQ:		
INASDAQ	1320.93	12.43
1		

CableFAX

PROGRAM AWARDS

Saluting Cable's Top Shows, People and Entertainment Icons

www.cablefaxprogramawards.com

From the most outstanding cable programs to the best surprise ending, the Annual CableFAX Program Awards honor the best in cable content and people. Now's your chance to get recognized for bringing value to your viewers.

Entry Deadline: May 1, 2009 Late Entry Deadline: May 8, 2009 Luncheon: September 16, 2009 Location: Grand Hyatt New York, NY

