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What the Industry Reads First

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Lawsuit Scorecard: Madden, Barkley Join DISH's Legal Hit Parade

DISH Network's legal machine is working overtime these days, with a new lawsuit popping up on our radar every few weeks. The latest complaint to grab our attention involves sports legends John Madden and Charles Barkley. Last month, DISH quietly asked the US District Court for CO to declare that its ad campaign featuring parodies of the 2 former athletes does not violate trademark or common law rights. While the complaint was filed on Valentine's Day, as far as we can tell, no media picked up on it. Despite the big names involved, the lack of notice is not that surprising given the flurry of lawsuits involving DISH in recent months (see "Legal Laundry List" below). DISH said it filed the complaint because Madden and Barkley reps have threatened imminent legal action over the national campaign. The spots feature comedian Frank Caliendo, star of **TBS** series "Frank TV," impersonating the 2 (see them at www.dishnetwork.com). Other famous faces lampooned in the campaign include George W Bush and Al Pacino (not mentioned in the court filing). Caliendo, who is ID'd as a comedian in the spots, appears as himself side-by-side his impersonations, who tout DISH products (ie, Bush likes the "recordification" of the DVR). The parodies "do no create any likelihood of confusion, or suggest or imply that Mr. Madden or Mr. Barkley sponsor or promote DISH Network," DISH told the court. Legal Laundry **List:** So many programmers are wrapped in legal entanglements with DISH over package placement, licensing fees, etc, we thought we'd compile a cheat sheet to help you keep tabs. Here's a list—at least the ones we know about!

- ABC Cable/ESPN: DISH filed a request for a preliminary injunction and temporary restraining order last month in NY Supreme Court, naming ESPN, ESPN Classic, ABC Cable Nets, SOAPNet and Intl Family Ent as defendants.
- Fox News: Fox News sued in Dec for about \$50mln, claiming the operator breached a '98 contract requiring the channel to be offered on its most widely distributed package. DISH demanded a trial by jury earlier this month.
- HBO: Filed suit in Jan '07 over \$90 mln in unpaid licensing fees. Dropped suit in Feb '07, reaching a long-term deal.
- NFL Net: The net filed suit late last month over DISH's decision to move the channel to a lesser distributed tier.
- Voom: The Rainbow HD programming service won a temporary restraining order that keeps its nets from being moved to a higher-priced tier. It's seeking a permanent injunction to stop DISH from tiering the channels.

HD Fuel Leaks: A pair of recent satellite snafus affecting the HD initiatives of both DirecTV and DISH sent the satcasters' shares on a downward trajectory Wed to close at \$24.45 (-1.2%) and \$26.64 (-4%), respectively. On Fri, SES Americom's launch of a satellite slated to increase DISH's HD channel capacity left the bird in a lower orbit than planned. DISH said in an SEC filing that the anomaly "will result in a delay in our rollout of some high definition channels, including some local network channels," although the true extent of the damage remains unclear. Sanford Bernstein analyst Craig Moffett predicted "it could take years for Dish Network to fully recover," considering "the long lead



MLB[®] on TBS

- A Featured Game Every Sunday Starting April 6th
- Exclusive **Division Series**® Coverage
- Exclusive American League **Championship Series® (ALCS™)** Coverage
- All Presented in HD

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times involved in contracting for, building, and launching a satellite... The mishap extends the window of advantage for DirecTV [and] cable operators similarly benefit." But DirecTV has encountered its own satellite trouble. **Sea Launch** postponed indefinitely Sun the launch of a satellite that was also poised to increase HD capacity, citing technical problems. DirecTV directed inquiries to Sea Launch, whose spokeswoman said a 2-day delay is expected.

In the Courts: For the 1st time 30 years, the Supreme Court will hear a case about profanity on broadcast. The Court agreed to hear the FCC's appeal to reaffirm its authority to declare a single fleeting expletive in violation of its indecency rules. This all dates back to Cher and Nicole Richie dropping the F-bomb on Fox in '02 and '03. A lower court ruled last summer that the FCC couldn't fine fleeting profanity. -- A federal appeals court has ordered a new trial for former Qwest CEO Joe Nacchio, who was sentenced to 6 years in jail after a CO jury last year found him guilty of 19 counts of insider trading. The court said the trial judge wrongly excluded expert testimony and ordered a new judge to hear Nacchio's case. -- A judge has certified a class action suit against Charter by field techs who claim they weren't paid for all the hours they worked, AP reports. The suit was filed in the US District Court for the Western District of WI. Charter said the class is only conditionally certified but declined further comment on pending litigation.

<u>Competition</u>: AT&T has launched Team USA on Demand, providing exclusively to U-verse TV subs special eps and behind-the-scenes footage of US Olympic Team members' training activities. More content will be added leading up to the '08 Games in Beijing. Also, the telco rolled out U-verse Voice in Sacramento after expanding the availability of its video product there earlier this month. -- DirecTV is set to launch Gospel Music Channel nationwide on Wed.

In the States: The storm that ripped through the Atlanta area Fri, causing damage at the Georgia Dome and CNN Center, didn't injure any employees of the net or Turner, which both operated as usual Mon, said a spokesperson. Repairs to the CNN Center are underway. -- Cox inked with Yellow Book USA a co-marketing and distribution deal allowing Yellow Book directories to include Cox branding and product information in some of the MSO's markets, including OK City and Pensacola. -- CBS College Sports Net, nee CSTV, officially launched Sun with content focused on the NCAA's selection of men's basketball tourney teams.

<u>VOD</u>: TVN will distribute Film Movement's Film Festival On Demand, providing free indie films from major festivals.

Programming: MTV and the *AP* will bring together *Barack Obama* and *Hillary Clinton* with 8 young veterans just back from Iraq for a discussion on the 5th anniversary of the war. Taped in PA, the special will be roadblocked across MTV, mtvU, MTV2, MTV Tr3s, MTV Hits, MTV Jams, and streamed across 1800 sites of the Associated Press Online Video Network, Thurs, 6pm. -- NHL Net on Mar 17 began simulcasting live and in high-def "NHL Live," a XM Radio talk show. The 2-hour show will air on the net throughout the Stanley Cup Playoffs and the '08 NHL Entry Draft. -- -- Bravo has agreed to air later this year the 19th Annual GLAAD Media Awards. -- TV Land greenlit 4 original pilots, including "First Love, Second Chance," offering long-lost couples a chance to rekindle romance, and game show "What's In The Box."

Online: GSN enhanced its relationship with WPT Enterprises through WPTonGSN.com, launched Mon to accompany the net's Mon premiere of World Poker Tour events. -- Retired tennis star Monica Seles chronicles at TennisChannel. com her experiences as a contestant on ABC's "Dancing With the Stars" (Tues) in weekly interviews and Q&A videos. -- TLC's new show "The Secret Lives of Soccer Moms," in which stay-at-home moms (SAHMs) can resume the career



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they left behind, is burning up the mommy message boards. At TLC's own online forum, there are dozens of heated threads, including "If you want a full-time career, invest in birth control." Bottom line: some vocal at-home moms aren't the show's biggest fans. May we suggest "The Secret Lives of Homeschoolers" as a sequel?

On the Circuit: WWE chmn Vince McMahon declared he's "the biggest star of all time," upon receiving a star on the Hollywood Walk of Fame Fri.

<u>Public Affairs</u>: RCN is again donating this year \$3mln in cable ad time to the **United Way of America**.

People: HBO Ent pres Carolyn
Strauss resigned as part of a reorg.
-- WOW! pres/CEO Colleen Abdoulah
also becomes chmn, Avista Capital
Partners. WOW! also named Cash
Hagen CTO and Cathy Kuo chief
marketing officer. -- TV One's affil
relations vet Brad Samuels becomes
svp, content distribution at fuse. The
new dept will also handle affil sales
and marketing for MSG and MSG
Plus (nee FSNY).

Business/Finance: NBCU acquired a 35% stake in driverTV, and will collaborate with the automobile-related video content distributor to provide online content aimed at in-market car buyers and auto enthusiasts. Initial partners include NBC.com and MySpace. -- Harmonic reached a tentative \$16.4mln settlement of a securities class action suit filed in '00.

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VALUEVISION:	TIME WARNER:	13.91	(0.12)
VIACOM:			
WWE:	VALUEVISION:	4.55	(0.28)
TECHNOLOGY 3COM:			
3COM:	WWE:	18.30	0.14
3COM:	TEOLINOL COY		
ADC:		0.00	(0.47)
ADDVANTAGE:			
ALCATEL LUCENT: 5.14 (0.12)	ADDVANTAGE:	II./b	(U.47) (0.42\
	ALCATEL LUCENT	4.10 5 14	(0.12)

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1		Close	Ch
	AMDOCS:	28.32	(1.41)
	AMPHENOL:		` ,
	APPLE:	126.73	0.12
	ARRIS GROUP:	5.45	0.06
	AVID TECH:	23.68	(0.05)
	BIGBAND:		
	BLNDER TONGUE:		
	BROADCOM:		
	CISCO:		
	COMMSCOPE:		
	CONCURRENT:	0.62	(0.04)
	CONVERGYS:		
	CSG SYSTEMS: ECHOSTAR HOLDING:.		` ,
	GEMSTAR TVG:		
	GOOGLE:	4.40 410 87	(18.05)
	HARMONIC:		
	JDSU:		
	LEVEL 3:		` ,
	MICROSOFT:		
	MOTOROLA:		
	NDS:	48.81	(0.49)
	NORTEL:		
	OPENTV:	1.14	(0.04)
	PHILIPS:		
	RENTRAK:		
	SEACHANGE:		
	SPRINT NEXTEL:		
	THOMAS & BETTS:		
	TIVO:		
	TOLLGRADE:		
	UNIVERSAL ELEC:		
	VONAGE:		,
	VYYO: WEBB SYS:		
	YAHOO:		
	1AI 100	25.65	(0.60)
	TELCOS		
	AT&T:	35.79	0.76
	QWEST:	4.50	(0.12)
	VERIZON:	34.61	0.79
	MARKET INDICES		
	DOW:	11972 25	21 16
	NASDAQ:		
			(55.15)

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