6 Pages Today

CableFAX Daily...

Thursday — March 12, 2009

What the Industry Reads First

Volume 20 / No. 046

This AmericanLife: Baby Boomer Channel Seems to be in New Hands

If you call AmericanLife TV's DC HQ, chances are no one will pick up the phone at the Baby Boomer net. Rumor has it that most, if not all, of the DC staff was recently laid off as the net was acquired. Voicemail and emails from some former employees direct inquires about the channel to a new company called Comstar. Multiple calls to Comstar were not returned Wed. AmericanLife was owned for a number of years by the Unification Church founded by Sun Myung Moon, but it has never had a religious bent. It has instead focused on Baby Boomers, airing old eps of "Hill Street Blues" and originals such as "Flea Market Mania." According to its Website, which is under construction, Comstar is a global private equity fund "focused on changing Christian media worldwide," which, of course, raises questions about whether the net's programming will change. The fund has formed Comstar Networks, what it calls the 1st, for-profit Christian media company. The management team "includes 3 former Hollywood network television presidents, one of the world's most identifiable ministry figures and a recognized authority in social networking/online video." One Comstar exec reached by phone directed all inquiries to Comstar CEO Chris Wyatt. Wyatt didn't return messages, but we're wondering if this is the same Wyatt who co-launched GodTube (now rechristened Tangle.com), a Christian video file sharing site. Jason Illian replaced Wyatt as CEO of the site last year. A former AmericanLifer directed inquiries to Comstar's Ed Frazier, a founding father of RSNs and former Liberty exec, who did not return messages. AmericanLife has more than 12.5mln subs and recently struck carriage deals with Charter for its LA region and St Louis.

<u>In the States:</u> Comcast said it has passed **Qwest** to become the nation's 3rd-largest residential phone provider, with 6.47mln subs across 39 states. Only **Verizon** and **AT&T** have more customers. -- **International Networks**, the **Comcast**-owned distributor of various 24-hour global nets in the US, has changed its name to **International Media Distribution**. The rebrand is meanr to reflect its growth in non-linear content. The company is now a division of **Comcast Intl Media Group**, which manages the sale and distribution of Comcast's programming assets outside the US via traditional and new media platforms.

ION Changes: Steve Friedman, one of our favorite cable funny guys, is leaving his post as **ION Media Network**'s pres, network distribution. He will remain sr adviser on strategic multichannel distribution matters, but plans to pursue personal business ventures. ION has tapped evp *John Lawson* to lead a distribution relations team. Lawson joined last year after 7 years at pres/CEO of the **Assoc of Public TV Stations**.

<u>Carriage</u>: Trinity Broadcasting Net inked an affil deal with Comcast allowing for the faith and family programmer to purse carriage on a system-by-system basis.

Competition: Verizon Business now offers unified communication functions to the desktop through a platform from





Don't miss expanded issue!

Publication Date: March 30, 2009

3 Great Tributes in One Kicking Off Spring Connection Week



The 2009 CableFAXIES Awards

Salute this year's *CableFAXIES* awards finalists who took risks and achieved outstanding successes in the areas of Marketing and PR. Their hard work and creative initiatives take center-stage.

Go to www.CableFAXIESevent.com for a list of the honorees.



WICT 30th Anniversary – Women on the Move

In honor of WICT's 30th anniversary, we're saluting women in their 30's demonstrating leadership qualities as well as graduates of WICT's Betsy Magness Leadership Institute. Show your appreciation of WICT's achievements by placing your WICT 30th anniversary congratulatory ad.



CableFAX's 20th Anniversary

Has it been 20 years already? Celebrate *CableFAX* with a special tribute to Paul Maxwell, founder of *CableFAX Daily*.

→ Congratulate **→** Connect **→** Capitalize

CableFAX Awards Luncheon

March 30, 2009 Washington, DC

Rates, Specifications & Distribution

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Microsoft enabling real-time instant messaging, Web conferencing and VoIP. Separately, the unit has picked up a 10-yr contract worth a max of \$2.5bln to provide network and data services at global **US Dept of Defense** installations.

Ratings: A new ep of Nickelodeon's "iCarly" delivered a solid 4.2/4.11mln to take the silver, but couldn't catch the season finale of USA's "Burn Notice" (4.5/4.45mln). Burn helped USA lead all nets for what seems like the 259th straight week with a 2.3/2.26, but the show's hiatus may help another net ascend to the top spot—then again, probably not. Problem is, USA's WWE content is the very definition of consistency and its reruns of "NCIS" remain wildly popular. 2nd-place Fox News (1.9/1.84mln) seems to own the greatest chance to dethrone USA before the NBA playoffs tip off next month, based on its steady draw of men to "The O'Reilly Factor," plus its own admirable '09 consistency, which—because of USA—has been largely overlooked. Disney notched 3rd with a 1.7/1.61mln, followed by Nick at Nite (1.4/1.35mln) and TBS (1.3/1.31mln) and ESPN (1.3/1.27mln) in a tie for 5th. -- Brag Book: The series finale of Showtime's "The L Word" delivered 756K viewers to become the show's 3rd-highest rated ep from its 6-yr run. Meanwhile, the net's "The United States of Tara" is averaging 675K viewers through 7 eps, a healthy increase over the 1st season of "Weeds" (370K) through 7. -- The 3rd season premiere of E!'s "Keeping Up with the Kardashians" averaged more than 1.6mln total viewers, more than tripling the net's Q-to-date prime delivery.

Brokering Brokaw: Several **NBCU** properties including **USA** and **MSNBC** are set to feature content from a new project featuring *Tom Brokaw*. The venerable newsman will travel to locales situated along Route 50, which stretches from MD to CA, to report on how people view and are dealing with a "new era of American life" that includes political, economic and personal uncertainty. Partly inspired by USA's Character Project, the journey will culminate with a doc on the net ('10), with various other NBCU nets and shows committed to feature segments along the way.

<u>Advertising:</u> Bravo secured an exclusive sponsorship deal with Maybelline New York for Season 2 of "Make Me a Supermodel" (Weds, 10pm). It includes in-show product integration as well an on-air and online presence.

<u>Programming:</u> Dane Cook's new stand-up event "Isolated Incident" hits **Comedy Central** Tues (10pm), and the net also picked up the related CD and DVD rights. -- **FSN** tips off Sun "Billy Packer's Survive and Advance," a 5-show series focused on March Madness and featuring Bob Knight. -- **Time Warner Cable SportsNet** in Buffalo will air 37 live games this season featuring the city's Triple-A affil of the NY Mets. -- **ABC Family** will share rights to **Warner Bros**' "Gilmore Girls" with **SOAPnet**. SOAP will begin airing the series Apr 4 at 9 and 10pm.

<u>Online</u>: Bravo and Oxygen entered into a co-branding agreement with Cookstr that lets both nets' Websites access Cookstr's recipe collection from more than 250 chefs and cookbook authors, including Julia Child and Rocco DiSpirito. -- Comedy Central's TheDailyShow.com had its best week ever with weekly uniques 65% higher last week than this year's weekly avg. The site's humorous "CNBC Gives Financial Advice" is the most-viewed video on Comedy Central Digital this year, with more than 1.3mln views.

<u>On the Circuit</u>: **NAMIC** and the **Kaitz Foundation** will host "Cable Cares About Diversity" on Apr 2 during Cable Connection – Spring. The 1-day master class is designed to bring a group of diverse Millennials together with influential cable execs to educate students about the industry and business opportunities. **Cox** pres *Pat Esser* is among keynoters for the event. -- The **CEA** is offering free registration to its Washington Forum, slated for Apr 21-23 and featuring keynotes by



Honoring sales excellence at cable programming networks, MSOs and cable operators, and ad agencies.

Now Accepting Entries

Late Entry Deadline: March 13, 2009

Sales forces across cable work tirelessly behind the scenes to drive revenue and keep our dynamic marketplace growing and business moving forward. Please join your peers and enter the CableFAX Sales Executive of the Year Awards and allow us to tip our hats to you and your initiatives in the 2009 first annual awards program.

www.CableFAXSalesAwards.com

BUSINESS & FINANCE

CNN's Paul Begala and MSNBC's Tucker Carlson.

People: Oxygen Media appointed Bryan Hale vp, original programming and development.

Business/Finance: CEO Randall Stephenson declined to guarantee the continuance of AT&T's dividend during a DC event Wed. according to reports, and maintained that the current economic crisis isn't much different than the post-Internet boom period of '00-'01. He also noted the current recession and less govt regulation as key reasons the telco's ready to invest \$17-\$18bln in '09, largely for its wireless and wired broadband networks, and add 3K related jobs. Last year, AT&T announced plans for approx 17K layoffs, many of which will occur this year. -- Online video/ad platform Auditude has secured an additional \$10.5mln in funding from Redpoint Ventures and Greylock Partners. The company counts as partners MTVN and Warner Bros. -- New Frontier repurchased more than 541K of its common shares Wed for approx \$700K, or \$1.30/share. The company's shares closed Wed at \$1.26, down 34% this year.

Editor's Note: The late entry deadline for our Sales Executive of the Year Awards is Friday (Mar 13). Entry forms and categories at: http://www.cablefax.com/cfp/ awards/seoy2009.html

CableFAX Daily Stockwatch					
Company	03/11	1-Day		03/11	1-Day
' '	Close	Ch		Close	Ch
BROADCASTERS/	DBS/MMDS		AMDOCS:	16 79	(0.01)
BRITISH SKY:		0.35	AMPHENOL:		
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DISH:			ARRIS GROUP:		
DISNEY:			AVID TECH:		
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HEARST-ARGYLE:		` ,	BLNDER TONGUE:		
NEWS CORP:			BROADCOM:		, ,
			CISCO:		
MSOS			CLEARWIRE:		
CABLEVISION:	11.78	0.78	COMMSCOPE:		
CHARTER:			CONCURRENT:		
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GCI:			ECHOSTAR:		
KNOLOGY:			GOOGLE:		
LIBERTY CAPITAL:			HARMONIC:		
LIBERTY ENT:			INTEL:		
LIBERTY GLOBAL:		` ,	JDSU:		
LIBERTY INT:			LEVEL 3:		
MEDIACOM:			MICROSOFT:		
SHAW COMM:			MOTOROLA:		
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EW SCRIPPS:			TOLLGRADE:		
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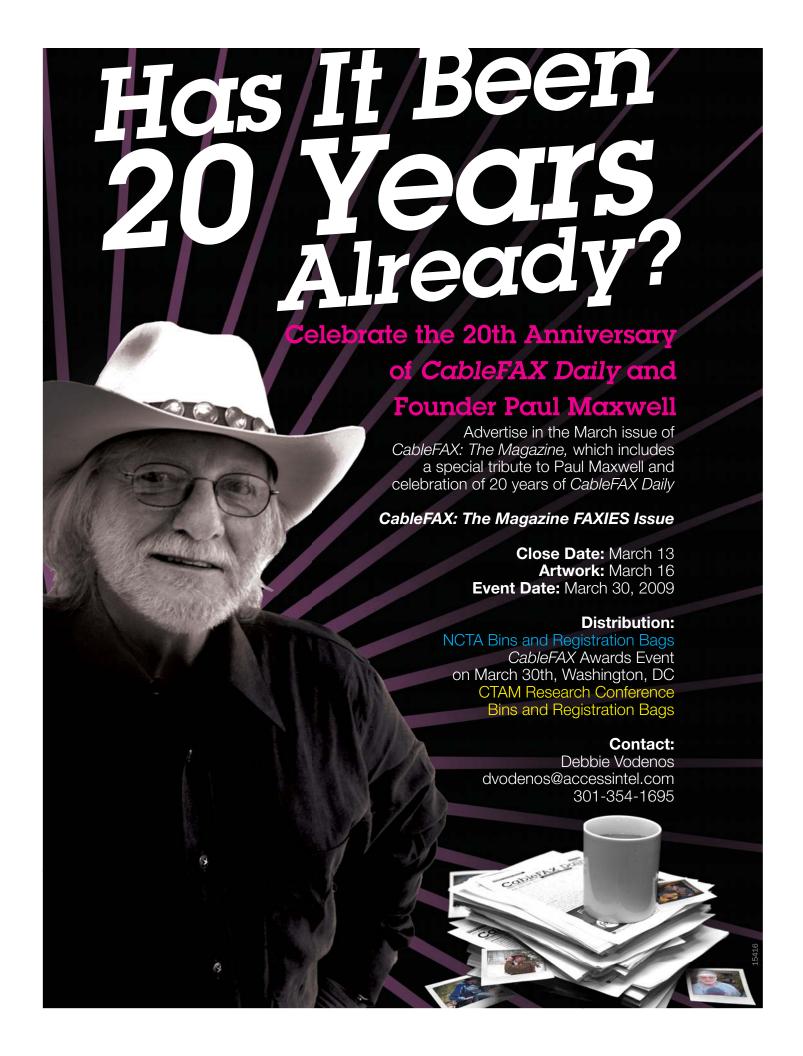
CableFAX Awards Luncheon

Celebrating: The Faxies Finalists, Women on the Move, and CableFAX's 20th

Don't miss this year's Awards Luncheon where we honor top marketing and PR in cable. Plus we'll celebrate Women on the Move and CableFAX's 20th. A can't miss event!

March 30, 2009 12:00 PM - 2:00 PM EST **National Press Club** Washington, DC

Register Now: www.cablefax.com/events/





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- Commemorate the outstanding achievements by women over the last thirty years at the WICT 30-Year Anniversary Event, emceed by Candy Crowley, CNN.
- Hear from 12-Time Olympic Medalist, Dara Torres and be first in line to get your copy of her new book signed.

